

# AN INCUBATOR WITHOUT CASH

## Until October, 1904

There is money in chickens—big money. The farmer who overlooks this branch of his business is neglecting one of the greatest profit-producing departments of his farm. For the amount of capital and labor invested the returns are enormous. But you must do it right.

You cannot make money in the poultry business without an incubator and brooder. You might as well depend on a cyclone to move your house and set it where you want it as depend on a hen to raise chickens for the market. Both are equally beyond your control.

Choosing the best incubator is the problem. With makers claiming so much for their machines you are left in a quandary. We settle all questions by the most liberal offer ever made. If we hadn't the best Incubator on the market and unquestioned financial strength we could not make it. Here is the offer:

We will give you a chance of raising poultry under the best conditions, without the outlay of one cent until October, 1904.

We will send you—freight prepaid by us—a



# Chatham Incubator and Brooder

and leave it with you until October, 1904, without any cash from you.

Give it a thorough test, make money out of it—the more you make the better pleased we shall be. When October, 1904, arrives you should have made sufficient profits to pay for this incubator several times over.

There is no string to this offer. It is open and free. We make it to show our supreme confidence in the Chatham Incubator and Brooder. We want everyone who desires to raise poultry for profit to accept it. We want you to fill out the coupon in the lower right-hand corner of this Ad. and mail it to us—or send us a postal card with your name and address. We will then give you full particulars. Write to-day.

Please find enclosed postal order for \$25. Please send me back my note. Your incubator that you sent me is O. K. I had 200 chickens from 275 eggs, and the 12 eggs that did not hatch were unfertile. Yours truly,  
PAUL CARON.  
L'Islet, Que.

Yours of June 12th at hand, and am much pleased with your generous business principles. Our last hatch came off on Saturday, and out of 225 eggs we set we have 99 strong, healthy chicks, making a total of 275 living chicks out of 322 eggs that were set. This proves without saying that the incubator is giving great satisfaction. Yours truly,  
ROBERT C. BEECRAFT,  
Waterford, Ont.

I take pleasure in writing to congratulate you for the M. Campbell Fanning Mill Company on the excellent incubator that your Company put on the market this year. As you see above I purchased a No. 2 and after four hatches I can state that it is a first-class machine, and it compares me more favorably than it is made in Canada by Canadians. Yours truly,  
F. J. O. MARTHUR,  
Carleton, Ont.

We depend on every machine we put out to advertise itself in your neighborhood—we know it will prove such a good profit-producer for you that you will be pleased to tell your neighbors about it. Merit is the only quality that will do this. Because we know the Chatham Incubator and Brooder possesses this merit we are willing to sell it on these easy terms.

Remember, we do not ask you for one cent of cash until October, 1904. Don't delay. Send the coupon or postal card for particulars to-day.

**M. Campbell Fanning Mill Co. Limited**  
DEPT. 58 CHATHAM, ONT.  
Manufacturers of Chatham Incubators and Brooders

Distributing Warehouses at  
Montreal, Que. Brandon, Man. Calgary, Alta.  
Vancouver, B.C. Halifax, N.S.

Factories at  
Chatham, Ont., Detroit, Mich.  
Also Manufacturers of the Famous Campbell Fanning Mills.

Mention this paper.



CUT OFF THIS CORNER AND MAIL IT TODAY

M. CAMPBELL FANNING MILL CO. Limited  
CHATHAM, ONT.  
DEPT. 58

Please send your descriptive Catalogue of the Chatham Incubator, together with all information about your special offer, whereby no cash will be paid until October, 1904.

Name .....

P. O. Address .....

Nearest Railway Station .....

Address all letters to Chatham, Ont.