Schneider Canada Inc.

Export Contact

Mr. Rob Squire Export Contact

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Equipment/Services

GENERAL

Electrical Switchgear Products

UNDERGROUND MINING

Electrical Equipment

Controls, switches & boxes Electrical distribution packages

Motor control gear

Starters Transformers

Company/Product

Schneider Canada evolved in June, 1993 from the amalgamation of Federal Pioneer Limited, Square D Canada, Freeborn Industries, Merlin Gerin Canada, Telemechanique Canada, Jeumont Schneider and Schneider Canada Service. The predecessor companies date back to 1946. Prior to this amalgamation, some of the individual companies had been exporting from Canada for approximately 30 years. The firms' products are found in all five inhabited continents and include mining and related applications in Peru, Guyana, Chile, Indonesia, Philippines, Jamaica and others. Depending on the equipment and application, Schneider has supplied equipment to meet CSA, UL, NEMA, ANSI, and IEC standards.

Electrical distribution equipment provided includes circuit breakers, switches, panelboards, ground fault relays, switchboards, switchgear, substations, distribution and power transformers, starters, contactors, drives, industrial controls, and automation equipment.

Within the new association, Schneider has access to local representation and operations in most countries of the world. Schneider uses this local presence to good effect in marketing products and coordinating commercial activities. While Schneider Canada's operational language is English, the company also does business routinely in French and Spanish.

Geographic Marketing Activity

Active

<u>Interested</u>

Abu Dhabi

Algeria

Colombia

China

Kazakhstan

Kirqizistan

Morocco

Quatar

Russia

Syria

Yemen

Australia Barbados Bermuda

Central America Hong Kong India

Iraq Jamaica Pakistan

South America South East Asia

Saudi Arabia

Taiwan Trinidad-Tobago

United Kingdom United States Alliances/Contacts Sought