

CANADIAN TRADING HOUSES WITH INTERNATIONAL  
EXPERIENCE AND INTEREST IN COUNTERTRADE

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| 1) Alcan Trading Ltd.                                   | - barter silicon, electrolytic manganese and other products  |
| 2) Agro Company Canada Ltd.                             | - barter in oil seeds, oil nuts, cereals, and animal foods to CMEA, Hong Kong, Taiwan, Korea and Sri Lanka |
| 3) Bethune Import-Export Ltd.                           | - barter in food commodities   |
| 4) British Metal Corporation (Canada) Ltd.              | - Considers barter transactions involving <u>any</u> natural resource commodity                            |
| 5) Calkins-Burke Ltd.                                   | - interested in all Asian markets, preferably in food products   |
| 6) Canadian Packers Ltd. - International Trade Division | - interested in barter   |
| 7) Canada Wire & Cable (International) Ltd.             | - barter can be negotiated on request  |
| 8) Canficorp (Overseas Projects) Ltd.                   | - has experience in barter with Eastern Europe, Middle East, Far East and other markets                    |
| 9) Canalux Ltd.   | - will barter all products in Communist countries  |
| 10) Commodity Trading (Canada) Ltd.                     | - experience in barter   |
| 11) Chisholm Ltd. R.A.                                  | - bartering experience mostly in agricultural products   |
| 12) Cometals (Canada) Ltd.                              | - experience in bartering metal in Eastern Europe  |
| 13) Cotts (Canada) Ltd.                                 | - bartering experience in agricultural products, tea, coffee, cement, oil                                  |
| 14) Coutinho, Caro & Co. (Canada) Ltd.                  | - East Germany - capital goods supplied, steel received  |
| 15) Gibbs Nathaniel (Canada) Ltd.                       | - foodstuff to the U.K.  |
| 16) Hollander Canada Ltd.                               | - experience in bartering all general commodities and manufactured goods with Eastern European countries   |
| 17) IMPECO Foreign Trade Company Ltd.                   | - barter experience in South America and Eastern Europe  |
| 18) Imex  | - foodstuffs and baking products to Middle East, Africa, and Far East                                      |
| 19) Intercenti Trading Ltd.                             | - some experience  |
| 20) Interimco Ltd.                                      | - interested in barter   |
| 21) Interstock Industries Ltd.                          | - experience in bartering agricultural products  |
| 22) Intrafima Ltd.                                      | - experience in barter   |
| 23) C. Itoh & Co. (Canada) Ltd.                         | - experience in barter in all products   |

\*The firms listed may not undertake all types of countertrade transactions.