

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Australia is not simple, it often demands that you visit Australia, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Australian side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Australian importers and authorities.

Acton Food Services
(Div. of Glacier Food Group Victoria)
Nagle Street, Wagga
Wagga N.S.W. 2650,
Australia
Tel:(069) 21-4922, 21-4923, 21-4924
Fax:(069) 21-6420
Contact: Ray Johnstone, Manager
Product: Frozen Seafood

Allseas Food Services
(Div. of I & J Foods Limited)
34 Amex Avenue
Girraween NSW 2145
P.O. Box 151,
Toongabbie NSW 2146, Australia
Tel:(02) 636-7933
Fax:(02) 636-1077
Contact: Bob Zarb, Manager
Product: Fresh & Frozen Seafood

Chippy's Food Distributors Pty Limited
2 Lilian Fowler Place
P.O. Box 110,
Marrickville N.S.W. 2204
Australia
Tel:(02) 550-4022
Fax:(02) 550-4006
Contact: Bill Lucas, Anthony Exintaris
Product: Fresh & Frozen Seafood

Craig Mostyn and Co Pty Limited
187 John Street
PO Box 103,
Lidcombe N.S.W. 2141
Australia
Tel:(02) 648-4800
Fax:(02) 647-2880
Product: Seafood

Edgells Birdseye Kelso
Bradford Street,
Kelso NSW 2795
PO Box 705,
Bathurst NSW 2795, Australia
Tel:(063) 31-5888
Fax:(063) 32-1013
Contact: Bob Snugden, K. Durman
Product: All Value Added Fish and
Seafood Products

Gourmet International Agencies P/L
33 Lord Street
Newton NSW 2042
Australia
Tel:(02) 557-5069, 517-1385
Fax:(02) 517-1385
Contact: Ralph Weiner
Product: Caviar, Smoked Salmon &
Marinated Fish

Great Ocean Products Pty Limited
30 Gordon Street
Rozelle NSW 2039, Australia
Tel:(02) 555-7250, 555-7259
Fax:(02) 555-7242
Contact: A.D. Ezekiel
Product: All types of Fish and Seafood
Products

Interfrost Pty Limited
Suite 3,
1 Kalinya Street
Newport NSW 2106, Australia
Tel:(02) 997-7533
Fax:(02) 997-7405
Contact: Judy Dyttko
Product: All seafood, specialising in
Prawns & Hake

Herlow Pty Limited
5 North Road
Ryde NSW 2112,
Australia
Tel:(02) 807-2781
Fax:(02) 807-2216
Contact: Peter Michniewiwc
Product: All seafood, specialising in live
lobster and fresh chilled fish and
seafood.

I & J Foods Limited
12-20 Rosebery Avenue
Rosebery NSW 2018
Australia
Tel:(02) 662-6255
Fax:(02) 663-4587
Contact: Andrew J. Wood
Product: Frozen Seafoods

Manettas Limited
Cnr Parsons and Mullens Streets
Rozelle NSW 2039
Australia
Tel:(02) 818-2222
Fax:(02) 810-7174
Contact: Grahame Turk
Product: Fresh, Frozen Fish and
Seafood

Manly Freezers Pty Limited
30 Golf Parade
Manly NSW 2095
Australia
Tel:(02) 977-2211
Fax:(02) 977-2644
Contact: Trevor Horton
Product: Prawns, Fish & other
Seafoods