

ADITIVOS MEXICANOS, SA DE CV

KM 19.5 Carretera Mexico - Cuautitlán
Tlalnepantla, State of Mexico
Phone: (905) 310-1177
Fax: (905) 310-7413

Jose Zuñiga García
Environmental Control Manage

Company Size:
180 employees

Primary Products:
Calcium phenate, zinc ditiophosphates

Export Levels:
Approximately 50%

Plants:
The company manages two Plants:
• Tlalnepantla (above address)
• San Juan del Río, Queretaro

Wastewater Status:
Both plants currently have treatment technology, including agitators, flocculators, filtration equipment, and biological and chemical treatment. The company has mentioned that they have long-term, but undefined, projects in water recycling.

Potential Opportunities:
Purchases not likely in the short to medium term.

Purchase Time Frame:
No additional comments

Additional Comments:
No additional comments.

ESPECIALIDADES QUIMICAS GRACE DE MEXICO, SA DE CV

Calle 8 #710
Fraccionamiento Industrial
Toluca, State of Mexico
Phone: (72) 161200
Fax: (72) 166490

H. Francisco Reyes S.
Plant Manager

Raymundo Rosales Muñoz
Industrial Chemist

Company Size:
Annual revenue: \$US 30.0 million

Primary Products:
PVC barrier sheets, plastic packaging materials

Export Levels:
Approximately 5%

Plants:
The only factory is located at the above address.

Wastewater Status:
Currently complying with ecological norms.

Potential Opportunities:
Opportunities are limited. The factory is located in an industrial park which provides wastewater treatment services to the company for only 10000 NP per year. Discharge volumes are normally less than .5m³/hour. Additionally, toxicity is low; only 20% of wastewater comes from the production process, with the remainder sanitation and service water. The only potential cause for equipment purchase would be EPCCA's inability to effectively treat discharges.

Purchase Time Frame:
Purchases unlikely, unless EPCCA becomes ineffective or increases its rates significantly.

Additional Comments:
No additional comments.