

tions of selected developing countries by providing loans for on-lending to development finance companies. These funds are passed on to private sector borrowers, usually for medium-scale investment projects on commercial terms.

#### **Sector-Specific Programs**

Sector aid provides equipment and services in areas of Canadian expertise such as agriculture, transportation, power and communications for the development of a specific sector identified by the recipient country as a priority.

#### **Feasibility Studies and Detailed Engineering Work**

In support of the many areas outlined above, CIDA also finances feasibility studies and detailed engineering and design work for projects of high developmental value.

#### **Humanitarian Assistance**

Humanitarian Assistance is intended to alleviate the immediate effects of natural or man-made disasters such as floods, earthquakes, and civil wars, through the provision of cash, commodities, medical supplies, airlift services, etc. mostly to specialized United Nations institutions or non-governmental organizations (NGOs).

#### **Multilateral and Bilateral Food Aid**

Food aid is intended to alleviate hunger and to serve various development purposes. These include targeting food aid to nutritionally vulnerable groups, creating employment, providing emergency food assistance, generating funds for agricultural development and providing balance-of-payments support.

The types of aid outlined above are in the form of non-repayable contributions (e.g. food aid, humanitarian assistance, technical assistance, etc.). Unlike the contributions to the multilateral institutions whose spending is, by and large, beyond CIDA control, bilateral contributions are controlled by CIDA through direct arrangements with the individual developing country.

Procurement for Canadian-managed assistance projects, with some exceptions, is handled through Supply and Services Canada (SSC). Procurement for recipient-managed assistance projects is handled by the developing countries themselves. In these cases, however, Canadian companies are not required to contact the individual developing countries; registration with SSC is sufficient.

In addition to these general procurement guidelines, Canadian business firms should also take note of the two following regulations which apply to Canadian bilateral assistance:

(a) In general, all goods and services provided through CIDA's tied bilateral program must have a minimum of 66.67 per cent Canadian content; and

(b) Consulting services and technical assistance provided through CIDA's tied bilateral program must be provided by firms which are established in Canada and 51 per cent beneficially owned in Canada.

For equipment manufacturers, suppliers, and trading houses wishing to participate in CIDA's bilateral program through the provision of goods and services, the point of contact for registration is as follows:

*Statistical Information and Data Management Branch  
Sourcing and Materials Priorities Division  
Supply and Services Canada  
11 Laurier Avenue  
Place du Portage, 4B3  
Hull, Quebec  
K1A 0S5  
Tel.: (819) 956-3444*

Transportation agencies should register with:

*Consumer Products and Traffic Management Branch  
Overseas Traffic Section  
Supply and Services Canada  
Place du Portage, 8B3  
Hull, Quebec  
K1A 0S5  
Tel.: (819) 994-0071*

In addition, consultants, contractors, specialists in Women in Development, and trading houses should register with:

*Business Cooperation Branch  
Consultant and Industrial Relations Division  
Canadian International Development Agency  
Place du Centre  
200 Promenade du Portage  
Hull, Quebec  
K1A 0G4  
Tel.: (819) 997-7775*

*\* The Government's new Official Development Assistance Strategy is in the process of being implemented throughout CIDA's policies and programs. As a result, companies are advised to contact CIDA directly for any changes which may occur in the above policies and programs. Copies of the new Strategy - Sharing our Future - may be obtained through the Public Affairs Branch, CIDA, 200 Promenade du Portage, Hull, Quebec, K1A 0G4 at (819) 997-6100.*