

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :304-LAGOS

SECTOR :011-OIL & GAS EQUIPMENT, SERVICES
NIGERIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ALL SUB-SECTORS

ASSISTANCE TO SITE OIL AS FOLLOW UP TO NPS 88
VISIT TO NIGERIA FOR DEMONSTRATION AND SUBSEQUENT SALE OF

EQUIPMENT.

MONITOR THE DEV. ON PHASE II OF IBRD FUND PETROCHEMICAL
ALERT CANADIAN COMPANIES OF PROJECTS AND BIDS FOR BOTH

PROPOSALS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 Monitoring of developments in implementation of
three sector megaprojects (Oso condensates, LNG
project, phase II of petrochemicals project).
Assist Cdn coys in their pursuit of existing
projects (IBRD Refineries Rehabilitation Proj.).

Financing for Oso project expected to be
approved late 1989 and initial tenders for
equipment/services are appearing. Commenced study
of Nigerian oil/gas sector to provide up-to-date
information on market opportunities.

QUARTER: 3 Monitor developments in mega projects in sector
(OSO Condensates, LNG Project, petrochemicals
complex, Ondo State tar sands) and interest Cdn
suppliers.

Consulted with Alberta Oil Sands Technical
Research Authority on possible involvement in
Ondo State Tar Sands project.

QUARTER: 4 -----