

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the July - September 1994 period fourteen posts reported the following business activity:

- 37 EXPORT SALES WORTH \$515.93 MILLION
- 9 NEW BUYING CONNECTIONS / 26 AGENCY AGREEMENTS
- 10 NEW JOINT VENTURES WORTH \$717 MILLION
- 2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$1000 MILLION
- 2 TECHNOLOGY TRANSFERS WORTH \$3 MILLION

HIGHLIGHTS:

- \$30 Sale of plastics injection machinery (Sao Paulo)
- \$30 Sale of spring wheat (Santiago)
- \$7 New joint venture to repair 396 KM pipeline (Mexico)
- \$2.8 Sale of DM100 auto exchange (Lima)
- \$1.2 Sale of rural telephone equipment (San Jose)

KEY STATISTICS: for the fourteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	9744
	Local	8553
No. Investment Enquiries	Cdn	192
	Local	53
No. Business Visitors	Cdn Pr / Pub	2144 / 159
	Local Pr / Pub	2048 / 300