

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (Q3)

Summary for POST: Santiago

| Activity | | AVERAGE TIME ALLOCATION | | | | TOTAL TIME ALLOCATION | WORKLOAD (#) |
|---|--------------------------|-------------------------|-----------|-----------------|-----------|-----------------------|----------------------|
| | | CANADA-BASED | | LOCALLY-ENGAGED | | | |
| | | TRADE | NON-TRADE | TRADE | NON-TRADE | | |
| A. Servicing Export Enquiries | from Canada | 30.0 | 0.0 | 27.5 | 0.0 | 1.15 | 415 (Enquiries) |
| | from Territory | 19.0 | 0.0 | 29.5 | 0.0 | 0.97 | 340 (Enquiries) |
| B. Export Promotion Projects and Events | | 6.0 | 0.0 | 1.0 | 0.0 | 0.14 | 5 (Projects/Events) |
| C. Other Trade Development Activities | | 0.5 | 0.0 | 1.5 | 0.0 | 0.04 | |
| D. Promotional Projects | | 29.0 | 0.0 | 24.5 | 0.0 | 1.07 | 9 (Fairs/Miss/Conf.) |
| | | | | | | | |
| E. Servicing Investment Development | from Canada | 0.5 | 0.0 | 1.5 | 0.0 | 0.04 | 11 (Enquiries) |
| | from Territory | 0.0 | 0.0 | 0.5 | 0.0 | 0.01 | 6 (Enquiries) |
| F. Service to Government | External Affairs | 7.0 | 0.0 | 14.0 | 0.0 | 0.42 | 20 (Reports) |
| | OGDs, Provinces, ETC | 5.0 | 0.0 | 0.0 | 0.0 | 0.10 | 17 (Contacts) |
| G. Administration | Program Management | 2.0 | 0.0 | 0.0 | 0.0 | 0.04 | |
| | Leave, Professional Dev. | 0.0 | 0.0 | 0.0 | 0.0 | 0.00 | |
| Total TID Program | | 99.0 | 0.0 | 100.0 | 0.0 | 3.98 | |
| H. Other Programs | | 1.0 | 0.0 | 0.0 | 0.0 | 0.02 | |

Canadian Business Visitors: 65
Local Business Visitors: 72

Trade Officers: 4
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment: maximum adjustment is 1 percent

COMMENTS