

**CANADIAN MARCONI COMPANY**

Montreal, Quebec

Satisfactory acceptance tests of 30 tactical communications switchboards to the People's Republic of China may pave the way for further sales and eventually to licensed production of the equipment in the PRC. The Canadian Marconi Company, designers, developers and manufacturers of high technology electronics and communications products, was selected by the PRC after a two-year analysis by PRC defense production experts. For commercial telecommunications service, the company's CMA-755 Telex/Low Speed Data Switching system was selected by British Telecom to replace aging equipment supplied by various competitors. The first of the exchanges went into service in 1984 and, at the rate of one exchange per month, the installation was completed in 1985.

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