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We Invite Dealers to

visit our Exhibit at the Toronto Exhibition and enjoy a practical demonstration of Martin-Orme Pianos and Player Pianos. Then their many good points (points which sell these pianos) can be thoroughly demonstrated to your satisfaction, and, if your territory is still open, we feel sure that you will want to handle our instruments in your district. Martin-Orme Pianos are now handled direct from our factory to the dealer in all territories.

Meet Us at Toronto

Canadian National Exhibition, Aug. 30th to Sept. 11th

— see and hear the

Martin-Orme Piano



MARTIN-ORME—STYLE 27 DE LUXE

The engaging feature about the Martin-Orme is the fact that it practically sells itself when once its cheery, true, full, round tone is demonstrated. And the reason for the beautiful tone is just as easily made clear to the customer, who readily understands that the tone produced by our exclusive "Violoform" method is one which improves with the years like the tone of a good violin. This is one feature which raises the Martin-Orme above all other pianos.

The Martin-Orme Piano Co., Ltd.

Manufacturers of Pianos and Player Pianos of the Highest Grade only

Ottawa, Canada

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