

tin, they will keep their brightness for years under the honey. Glass is still better than tin, but it is much more expensive. Our way is not to put honey up otherwise than in barrels until it is to be retailed. We have preserved it for as many as 7 years in this manner. When it is wanted in the liquid form, great care should be exercised not to overheat it in melting. It should be heated always over water, (au bain-marie) and even then the water should not be so hot as to cause the essential oils of the honey to evaporate, for it would lose all its best flavor. The slower it melts, the better it is likely to remain.

Hamilton, Ills., U. S.

## Correspondence.

### FOREIGN MARKETS.

African Chambers,  
19 Old Hall Street,  
Liverpool, Nov. 22nd, 1894.

Messrs. E. I. Gould & Co., Brantford, Ont. :

Dear Sirs.—We should be glad to know if you can offer dark Canadian honey and to have samples of same with your lowest C.O.F. price to Liverpool for a quantity, say up to 10 tons, either in cases or barrels. Also please send us samples of any pure beeswax that you can offer with C.O.F. price to Liverpool—for payment you could draw upon us through banker's cash against bills lading and policy of insurance. We can name as banker's reference the Manchester and Liverpool District Banking Company, Ltd., Liverpool and London. We are the largest dealers in dark honey and beeswax in Liverpool, and if you can supply us well might take all that you could offer, and as the selling season is just now on, we should be glad to have your reply by return mail with samples of the honey and wax as desired.

Yours truly,

C. A. SLATER & Co.

Gould, Shapley & Mair Co., Brantford, Ont. :

Gentlemen,—Through the Toronto Industrial Exhibition we received your name as extensive producers of honey. I shall thank you to send me offers with samples of water white honey with best terms for 5 tons for cash payment. First-class reference at your service.

Yours obediently,

HENRI LYON.

41 Avenue de l'Opera,  
Paris, France, Nov. 20th, 1894.

## FIRST STEPS IN.... ...BEE-KEEPING.

KEEPING EVERLASTINGLY AT IT  
BRINGS SUCCESS.

QUESTIONS SENT IN BEARING UPON FIRST STEPS  
IN BEE-KEEPING WILL BE ANSWERED IN THIS  
DEPARTMENT BY THE EDITOR.

I am pleased to see the questions coming in. For some months there have been more questions than could well be handled in this department, but all have received prompt replies by mail. Send along your questions and every effort will be made to give you full information at once. As this is the season when bees should be quietly in their winter quarters, the beginner should be arming himself for the struggles of another season. A portion of the long winter evenings can be well spent in studying what you require to know, put down where you think you have failed or what you did and the result. Then if you desire it write to the editor of the CANADIAN BEE JOURNAL and he will give you what help he can either through a personal letter or through the Journal.

APPLE VALLEY, Ont., Aug. 25th, 1894.

Will you please give directions by return mail as to the best way of wintering bees, whether in outside clamps or cellar. I am a beginner and will put 12 colonies in winter quarters. My cellar is good but the bottom is sometimes damp, hence my doubts. By some outside wintering is recommended, by others not so, and your advice will be valuable. I use the Jones hive, 8 frames. If cellar is used, what distance should hive be placed from bottom of same? Should chaff cushions be used and if so of what material, how are they made and how placed on hive? Is super left on and cushion pressed down inside to fit closely over brood or simply placed on top of frames without cover?

For clamp wintering give directions in detail and if you choose I will remit amt for advice.—Please send August number of Bee Journal.

There is of course no charge for advice.

The above would take pages to answer in full. The conditions under which you propose wintering should be mentioned. If you have a climate and cellar which will give you a fairly equable temperature through winter ranging when the bees are in it about 43° I should say winter in the