

This is from the San Francisco *Grocer*:—A salesman who can make a practical demonstration of the merit and worth of the goods he handles has a strong argument in his favor with the purchasing public.

MESSRS. MURPHY, GATES & Co. will erect a saw mill immediately south of the shipyard in Owen Sound. It will have a capacity of 30,000 feet per day, and will, says the *Times*, be one of the best mills in that section of the province.

C. J. McGRIL, a young man who came in from the country last spring and started a grocery business in Montreal, has failed with small liabilities. Query, will he go back to the country for his own and the country's good?

TRANGUILLE & Co., general dealers at Saint Louis de Gonzague, Que., have sold out, but finding themselves unable to pay in full, have handed over \$19,000 in cash received for stock and book debts of \$1,300 to creditors, who hope to realize about 80 cents where they credited 100.

JOHN LESLIE, general dealer at Alexandria, is offering 60 cents on the dollar, payments spread over twelve months. He owes \$6,000, and shows a nominal surplus of about \$500. He opened at Alexandria about two years ago, having previously failed at Maxville, and has always been considered a very weak mark.

TWENTY thousand dollars worth of sound seed wheat is, it is said, to be distributed gratuitously by the Government among the farmers who failed to get a fair start in the North-West last year. The distributing centre will likely be Brandon, Man., but none of the new cereal will be needed outside of the Territories.

V. TRUDEL was a farmer in fair circumstances, who only a few months ago bought a large hotel at West Farnham, Que., paying down \$4,000 cash on account of purchase. Today he is offering 50 per cent. on liabilities of \$23,140, and shows a deficiency of \$2,600. A lesson, to him and to others, that it is not every man who can keep a hotel successfully.

THE annual meeting of the North-West Navigation Company was held in Winnipeg on the 5th. The following officers were elected:—President, Andrew Allan; vice-president, C. S. Drummond; manager, W. Robinson; secretary-treasurer, F. A. Drummond; directors, A. Allan, C. S. Drummond, W. Robinson, E. H. Taylor, F. H. Matthewson, L. M. Lewis, and W. R. Allan.

Leading Wholesale Trade of Toronto.

Home Grown and Foreign SEEDS.

THE STEELE BROS. CO., Ltd.,

— IS —
NOW READY IN ALL DEPARTMENTS
For the present and coming season's campaign.

THE NEW CROP OF SEEDS

Is coming to hand in fine condition from our Continental growers. Get our Trade Catalogue and Prices before placing orders. Special attention to HOME GROWN CLOVERS AND TIMOTHY.

Samples and Correspondence Invited.

THE STEELE BROS. CO., Ltd.
SEEDSMEN,

Cor. Jarvis & Front Streets, TORONTO, Ont.

FARMERS tell the *Winnipeg Free Press* that there is more snow on the ground than any year since 1882, and, what has not happened for a long time, the snow is lying on the ploughed land in place of drifting against the fences. The melting of the snow will be sufficient to fill the sloughs and swell the rivers to a point they have not reached for years. All these indications point to a season with plenty of moisture and consequently good crops.

At the annual general meeting of the William Johnson Company, makers of paints and colors in Montreal, Messrs. William Johnson, Colin McArthur, Hugh McLennan, James Robertson, T. H. Balfour, F. W. Evans, A. Dunbar Taylor were elected directors. Mr. Robertson was chosen president, Mr. Evans vice-president; Mr. Johnson is managing director, and Mr. T. Patterson secretary.

A. E. DESOUTEL, who has been doing a small store business at St. Pie, Que., for the last two years, has assigned owing about \$2,400.

M. Guillet, dry goods dealer at Three Rivers, has been served with a demand to assign by Messrs. Thibaudeau Brothers & Co. He began business only in May of last year.

Blumenthal & Rosenthal, whose names indicate their nationality, went to St. Hyacinthe last spring from Montreal and started a clothing business. In the latter city they had been in the second-hand trade. They have just failed.

THERE are two or three shoe dealers who are involved, according to this week's advices. They are J. Stapleton, who has been many years in Brantford, and Frank O'Neil, Hensall, whose creditors held a meeting at Goderich on Wednesday last. Luke Switzer, dealer in boots and shoes at Sunderland, has also assigned with liabilities of \$1,200. His nominal assets are less than half this sum. There are also two tailors who have assigned. They are T. J. McGarrity, Alliston, and K. P. Shea, Toronto.

THE annual meeting of that old and successful concern, the Canadian Rubber Company, was held last week in Montreal. The secretary, Mr. Gravel, read a report on the financial state of the company, which was shown to be very satisfactory, and was unanimously adopted. A vote of thanks was passed to the officers and secretary for the manner in which the company's affairs had been conducted during the past year. The election of officers resulted as follows: Presi-

Leading Wholesale Trade of Toronto.

NEW FRUITS IN STORE.

Boxes Superior London Layers 2 Crown.
" and Qtr. Flats, Black Baskets, "
" Blue Baskets, "
" and Qtr. Flats Connoisseur Clusters.
" Dehesa Clusters.
" Layers.
" Dessert Clusters.
" Imperial Dehesa Vega Layers.
" Russian Clusters.
" Finest Vega Layers.
Qtr. Flats Superior Dehesa.
" Finest Vega.
" Finest Dehesa Layers.
Kegs Seedless Raisins.

VALENCIA F.O.S., Selected & Layers, Hf. bxs.
COURANTS—Vostizza, Finest and Choicest,
cases and half cases, Patras, Filiatra and
Provincial in Brils. Hf. Brils and Cases.

BATGER & CO'S

JAMS, JELLIES AND MARMALADE,
In 1 lb. Glass Jars. Also Solidified Jellies,
1 pts., pts., and qts.
The Cunningham & DeFourrier Co's English
Potted Meats.

EBY, BLAIN & CO.,
WHOLESALE GROCERS,
Cor. Scott & Front Sts., Toronto.

dent, Andrew Allan; vice-president, Hugh McLennan; Directors—Messrs. W. Whithall, H. Montagu Allan, J. B. Learmont, F. Scholes, Arthur Prevost, Andrew A. Allan, W. H. Benyon.

A GENERAL storekeeper of Lancaster, named D. McCrimmon, has assigned, owing about \$7,000. He has been complained of as slow for some time past. W. G. Young, in business for about two years at Ottawa, has taken stock, and finds he is unable to pay in full. He owes about \$6,000, and has assets apparent of \$5,700. Labonte & Frere, who began a small general business at St. Therese de Blainville several years ago, are reported failed, owing \$2,800, assets \$1,000 less. The business has never been sufficient to support two partners.

FROM Manitoba we have a few paragraphs respecting traders in difficulty:—Stephens & Farquhar began the planing mill business in Winnipeg, but have not succeeded. They have assigned. In Calgary, G. C. King & Co., dealers in boots and shoes, have assigned. James Stewart, Pilot Mound, carriage builder, was burnt out in 1888, when he lost nearly \$4,000. At length he has found it necessary to assign. In Virden, J. W. Hetherington, shoe dealer, has made an assignment, with liabilities of \$2,300, and nominal assets of \$300 less. Poor crops, he says, is the cause of his trouble.

MESSRS. ROSS & CEPERLEY, insurance and financial agents and dealers in real estate in Vancouver, B. C., will please accept our thanks for a copy of the Christmas Number of the *News-Advertiser* of that city. It is a 64-page quarto, filled with illustrations of Vancouver and New Westminster, as well as of the Fraser River, and the canneries thereon, the Selkirk Mountains, etc., etc. If one has not time to read the statistical descriptions of the growth of the places named he cannot fail to be delighted with many of the illustrations of the C. P. R. route. Unfortunately several of the "Scenes in the Rockies" are marred in the reproduction.

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Leading Wholesale Trade of Toronto.

BOYD BROS. & COY.

Our Travellers are now on their respective routes with Full Ranges of our

New Spring Patterns.

Every Dealer should see our

PRINTS

And Coloured Cotton Goods.

Bottom Prices in each Department.

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12 to 24 Bay Street, South,
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