

had no account in that place, and though they had been my customers, they had a right to supply them direct and did so. There is only a small corner grocery in the place, and the people of the village or hamlet are nearly all customers of mine. Now one of our churches here in Galt want a library, and are asking for tenders from Toronto wholesalers, and would like you to use your influence in some way to prevent the church people getting supplies, excepting through some of the local dealers. Will be glad of any help you can give us. Would we be justified in withdrawing our current account from wholesalers that supply or tender for said library?

Yours,
J. K. CRANSTON.

PROHIBITED IMPORTATIONS.

The new tariff which came into force on the 28th of March contains a clause of particular importance to book dealers. We quote it:

The importation of any goods enumerated in schedule "D" is hereby prohibited, and any such goods if imported shall thereby become forfeited to the Crown and shall be forthwith destroyed, AND ANY PERSON IMPORTING ANY SUCH GOODS SHALL IN EACH CASE INCUR A PENALTY of \$200.

[Schedule D enumerates these prohibited articles: Books, printed paper, drawings, paintings, prints, photographs or representations of any kind of a treasonable or seditious, or of an immoral or indecent character. REPRINTS OF CANADIAN COPYRIGHT WORKS AND REPRINTS OF BRITISH COPYRIGHT WORKS, WHICH HAVE BEEN ALSO COPYRIGHTED IN CANADA. According to a late judicial decision, ignorance is not accepted as a mitigating plea.]

Another example of fighting fire with fire is furnished by Messrs. H. N. Brooks & Co., booksellers, of Meriden, Connecticut. They send us a circular headed "Dry-goods without profit," which they say turns out the most successful scheme they have tried yet. In this circular they offer pins, Coates' thread, and other leading lines of the dry-goods stores at bottom cut prices, and "dry-goods 12mos" at 19 cents each. The sting of the circular is in the concluding paragraph, which says "No price others can make on these goods will be as low as our price, save until we find it out. We shall set the prices." The circular is signed by H. N. Brooks & Co., as "booksellers and stationers and temporary dry-goods dealers." The dry-goods people in Meriden are beginning to feel that what is "saucy for the goose is saucy for the gander."

A drummer who was trying to sell a book called "Sermon on the Mount" to a rising Western bibliophile was knocked speechless by the latter asking him who the author was.

Bookbinders' machinery is dearer, in common with all products of coal, iron and steel manufacture in Germany.

G. R. Hamilton & Co., books and stationery, Orillia, have assigned to W. Q. Phillips for the benefit of their creditors. Hamilton owes about \$2,500, with assets considerably less.

Messrs. Underwood & Co. report an increased trade in March. Their ink is going into new offices every day.

The latest addition to Lovell's Canadian Copyright Series, "Was Ever a Women in this Humor Wooded?" by Charles Gibbon, and "A Girl of the People," by L. T. Meade, has just been received.

Messrs. Hart & Co. are publishing a new book, called "The Protestant Layman's Handbook." The arrangement of the matter will be by the dictionary method. The subject of each article will be placed in Alphabetical order, and its explanatory and historical treatment will follow. The terms to be defined are those occurring only in ecclesiastical and canonical parlance, terms that crop up in all descriptions of reading in these days. The book is wanted, and should find large sales.

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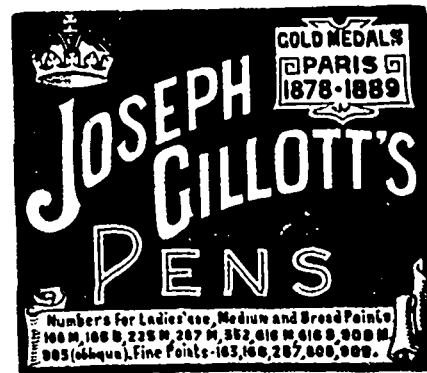
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