

CHAPTER 3: OFFICIAL SOURCES OF INFORMATION AND ASSISTANCE

[This section should combine general government sources with sector-specific ones. Thus, the Department of Foreign Affairs and International Trade (DFAIT) offers programs and services geared to all sectors. Department of Industry (DI), however, has sector branches that focus on a particular sector. The same may hold true for the target country.]

Section A: Canadian

Department of Foreign Affairs and International Trade (DFAIT)

- geographic desk at DFAIT
- Canadian embassy in the target market
- Canadian Trade Commissioners Offices in the target market
- International Trade Centres
- Programs (such as NEWMEX, NEXOS, PEMD, Canadian Business Centre in the target market, or other)

Other federal departments and agencies

- Department of Industry (DI) sectoral branch
- regional agencies (ACOA, WD)
- federal agencies (CIDA, EDC, NRC, Canada Commercial Corporation)
- other federal departments or research institutions (where applicable)

Provincial departments and agencies

Section B: In the Target Market

In Canada

- foreign embassies in Ottawa
- foreign trade offices in Canada
- other foreign representative offices in Canada

In the target market

- Ministry of Foreign Affairs
- relevant industrial and economic ministries
- government-owned research institutions (if applicable)
- government regulatory agencies (where applicable)
- state governments or state departments interested in the sector (if applicable)