

**NACIONAL DE ALIMENTOS Y HELADOS,
SA DE CV**

Ave. San Jeronimo 880
64640 Monterrey, N.L.
Phone: (8) 348-1552, 333-2106
Fax: (8) 348-2531

Felipe de J. Sanchez Perales
Manager of Operations

Company Size:
450 employees

Primary Products:
Corn chips, tortillas, candies, peanuts, sunflower seeds,
cheese puffs

Export Levels:
Does not export

Plants:
The only plant is located at the above address. However,
the company is currently building a new plant in Santa
Catarina (Nuevo Leon).

Wastewater Status:
Does not comply to regulations.

Potential Opportunities:
Wastewater has a high BOD and suspended solids level.
Current treatment consists of settling and separation
tanks. The company recognizes that it will need to invest
in wastewater technology as regulations and enforcement
become more stringent. However, any new investment in
wastewater technology would likely be spent on the new
production facilities.

Purchase Time Frame:
As regulations require

Additional Comments:
Financing is an issue. The company would require a letter
of credit for 35-40 days.

MAIZORO, SA DE CV

Norte 59 # 1100
Colonia Industrial Vallejo
Mexico D.F.
Phone: (5) 567-3811, (5) 567-1220
Fax: (5) 567-0986

Hector Prieto
Manager, Engineering and Maintenance

Company Size:
Approximately 600 employees

Primary Products:
Cereals from corn

Export Levels:
Over 30%

Plants:
The only plant is located at the above address.

Wastewater Status:
Generally complying with norms.

Potential Opportunities:
The company has three discharges; one registers margin-
ally high in sedimented solids while another is slightly
above permissible PH levels. Total discharges are
16500m³/year. The company does not expect to buy
additional equipment, given that most of the companies
production processes are "dry" and do not involve water.

Purchase Time Frame:
Future purchases unlikely.

Additional Comments:
Water use totals 40000m³/year.