

The Door Store Inc.
3140 M Street
Washington
D.C., 20007

Phone No: 202/333 8170

Norman H. Tolkan, President & CEO

Door Store runs a chain of stores located in the Northeastern US. Generally low to medium priced merchandise, not a lot of excitement. Much of the Door Store's merchandise is KD and is bought from Europe, Scandinavia and Asia. Send letter and catalog for introduction. Can buy in volume.

The Assembly Line
Imperial Plaza, Route 9
Wappingers Falls
New York, 12590

Phone No: 914/297 1255

Vicki Rotindo, President

Operates one store. Specialty operation focuses on KD furniture. Has sold Canadian products. Buys at High Point, Copenhagen and K Design. Looking for new sources for dining chairs. Most imported products have come from Scandinavia. Personal visit necessary.

Placewares
351 Congress Street
Boston
Massachussetts, 62210

Phone No: 617/451 2074

Lu Wendel Lyndon, Owner

Placewares is generally regarded as a trendsetter by the KD distribution community in the US. Products generally emphasize design are described as low to medium priced. The company operates 6 stores 5 in Boston and one in Washington DC. Sells Canadian, Scandinavian, and Italian products. Buys ex-factory, CIF, and ex-US warehouse. Always looking for non-specified new products and sources.