

Glenayre has been a supplier of communication systems since 1969. The company's telephone systems include IMTS, AUTOTEL, combined IMTS/cellular and fixed rural models.

Global Thermoelectric Power Systems Ltd.

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KEY PERSONNEL:

Russel H. Davyduke, *International Sales*
Robin Lawson, *International Sales*

Global Thermoelectric Power Systems manufactures highly reliable thermoelectric generators suited for power generation at remote unattended telecommunications repeaters, and for other uses requiring up to 1 kW of DC power. The company specializes in custom engineering, design, manufacture and installation of fully integrated power systems for unique applications in any climatic extreme.

Recent product developments include The Manpack thermoelectric generator that supplies 120 watts DC. The unit's total weight is 13.6 kg.

Global Thermoelectric has approximately 50 sales representatives worldwide. Over 5 000 remote generator systems are operating in over 40 countries on all seven continents. Innovative state-of-the-art thermoelectric devices are currently under development. The company has an ongoing commitment to continued research and development in the application of and enhancement to thermoelectric technology.

GNB Batteries (Canada) Inc.

Export Sales Office
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KEY PERSONNEL:

Donald H. Shaw, *President, General Manager*

Brian P. Winkless, *Export Manager*

GNB Batteries (Canada) Inc. manufactures lead acid stationary batteries from 10 to 8 000 ampere hours for central office, PBX, microwave and UPS applications requiring DC back-up power. GNB also assists in the engineering and procurement of other components of power systems, rectifiers, DC distribution and inverters. The company offers a complete range of totally sealed Absolyte maintenance-free batteries in easy-to-assemble modules. GNB also offers on-site engineering and installation supervision of power plants (batteries, battery stands, racks and bus work).

GNB Batteries (Canada) Inc. (formerly Gould Manufacturing of Canada Ltd.) is a wholly owned subsidiary of GNB Batteries Inc. of the United States that is now a part of the Australian corporation, Pacific Dunlop (PTY), based in Melbourne. The company has been operating in Canada since 1952; its manufacturing facility is at Fort Erie, Ontario.

GPT (Canada)

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KEY PERSONNEL:

Robert A. Ashman, *President*

Don Pincock, *Marketing Manager*

Murray Cumbars, *International Sales Manager*

GPT (Canada) manufactures telephone products and systems. Its principal export product is ANIPAK, an automatic telephone number identification system which generates and forwards to

a billing centre the identity of the calling telephone number during long distance calls. ANIPAK can be added to electromechanical exchanges such as step-by-step, crossbar and semi-electronic. Over 800 systems have been installed in Canada and around the world. The company also manufactures TELEPAK/ERS, an emergency microprocessor-controlled system; video teleconferencing equipment; smart cards; media lights; and satellite communications products.

The company provides a full range of engineering research and development capabilities in telecommunications. It will customize products to meet customer requirements and provide installation and training in support of its products.

The full name of the company is GEC Plessey Telecommunications (Canada) Ltd., a subsidiary of GEC Plessey Telecommunications plc.

Harris Farinon Canada Inc.

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KEY PERSONNEL:

Pierre Bernier, *Vice President, Director General*

Don MacLeod, *Director, International Sales*

Harris Farinon Canada Inc. is a producer of low/medium capacity analog and digital microwave radios, fibre-optic terminals, multiplex equipment and accessories. Radio systems are available for point-to-point or point-to-multipoint configurations. The company also offers complete turnkey systems and engineering services.

Farinon is a major microwave equipment supplier for the Canadian market, and export sales count for close to 45 per cent of total activity. Farinon equipment and systems are operating in over 120 countries. The