

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

011-OIL & GAS EQUIPMENT,SERVICES
QATAR

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Follow-up to Middle East Oil & Gas Show

Several opportunities have been identified and are currently being pursued. Three separate agency agreements are currently under negotiation.

QUARTER: 3 Encourage oil coys from Canada to visit Gulf.

Post lobbied successfully to have fourth annual Arab Gas & Oil Tech.Exh. included in our list of activities (Mar 18-21,'90). More Cdn Coys will participate as a result of Federal presence

QUARTER: 4 -----

Post attended Middle East Oil & Gas Show which was held in London on 12-14/89 with key Cdn contacts & encourage new com to pursue opportunities in Gulf. USA Trade Representative - P-18 flight simulator for Kuwait Air Force was taken to Kuwait.

Finalized December 22, 1989.

Activities for P-18 flight simulator cases in Kuwait required considerable activity at center level.