

TABLE 9 / TABLEAU 9

EXPORT TARGET MARKET DISTRIBUTION OF APPLICATIONS APPROVED  
 REPARTITION PAR MARCHÉ D'EXPORTATION - PAR APPROBATIONS  
 (BY SECTION - PAR SECTION)

| YEAR<br>ANNEE | Project<br>Bidding               | Visits<br>Outside<br>Canada             | Trade Fairs<br>Abroad                                | Visits<br>to<br>Canada  | Exports<br>Consortia         | Sales<br>Offices<br>Abroad           | Fish<br>Food          | Non-profit<br>Organizations        | Marketing<br>Agreements                            | TOTAL | %      |
|---------------|----------------------------------|---|--|-------------------------|------------------------------|--------------------------------------|-----------------------|------------------------------------|--|-------|--------|
| 1988-89       | 27                               | 96                                      | 11   | 20                      | 0                            | 0                                    | 1                     | 0                                  | 1  | 158   | 5.1%   |
| 1987-88       | 37                               | 53                                      | 10   | 6                       | 0                            | 0                                    | 0                     | 1                                  | 0  | 107   | 3.9%   |
| 1988-89       | 20                               | 355                                     | 1,020  | 15                      | 0                            | 0                                    | 15                    | 0                                  | 3  | 1,428 | 46.5%  |
| 1987-88       | 21                               | 308                                     | 895  | 28                      | 0                            | 0                                    | 7                     | 2                                  | 1  | 1,264 | 46.2%  |
| 1988-89       | 5                                | 40                                      | 5  | 3                       | 0                            | 0                                    | 0                     | 0                                  | 0  | 54    | 1.8%   |
| 1987-88       | 19                               | 33                                      | 16   | 3                       | 0                            | 0                                    | 1                     | 0                                  | 0  | 72    | 2.6%   |
| 1988-89       | 13                               | 49                                      | 11   | 13                      | 0                            | 0                                    | 0                     | 9                                  | 0  | 95    | 3.1%   |
| 1987-88       | 14                               | 60                                      | 13   | 8                       | 0                            | 0                                    | 2                     | 0                                  | 3  | 100   | 3.7%   |
| 1988-89       | 53                               | 350                                     | 116  | 20                      | 0                            | 0                                    | 3                     | 0                                  | 12   | 554   | 18.1%  |
| 1987-88       | 58                               | 315                                     | 99   | 24                      | 0                            | 0                                    | 0                     | 17                                 | 0  | 513   | 18.7%  |
| 1988-89       | 17                               | 306                                     | 242  | 17                      | 0                            | 0                                    | 8                     | 0                                  | 10   | 600   | 19.6%  |
| 1987-88       | 14                               | 305                                     | 171  | 16                      | 0                            | 0                                    | 2                     | 0                                  | 11   | 520   | 19.0%  |
| 1988-89       | 8                                | 44                                      | 18   | 6                       | 0                            | 0                                    | 0                     | 2                                  | 0  | 78    | 2.5%   |
| 1987-88       | 12                               | 40                                      | 22   | 6                       | 0                            | 0                                    | 0                     | 0                                  | 0  | 80    | 2.9%   |
| 1988-89       | 23                               | 57                                      | 19   | 2                       | 0                            | 0                                    | 0                     | 0                                  | 0  | 101   | 3.3%   |
| 1987-88       | 8                                | 36                                      | 31   | 7                       | 0                            | 0                                    | 0                     | 0                                  | 0  | 82    | 3.0%   |
| 1988-89       | 0                                | 0                                       | 0  | 0                       | 0                            | 0                                    | 0                     | 0                                  | 0  | 0     | 0.0%   |
| 1987-88       | 0                                | 0                                       | 0  | 0                       | 0                            | 0                                    | 0                     | 0                                  | 0  | 0     | 0.0%   |
| 1988-89       | 166                              | 1,297                                   | 1,442  | 96                      | 0                            | 0                                    | 13                    | 0                                  | 50   | 4,306 | 100.0% |
| 1987-88       | 183                              | 1,150                                   | 1,257  | 98                      | 0                            | 0                                    | 7                     | 0                                  | 39   | 2,738 | 100.0% |
| YEAR<br>ANNEE | Submissions<br>pour un<br>projet | Visits<br>à<br>l'extérieur<br>du Canada | Foires<br>commerciales<br>à l'extérieur<br>du Canada | Visites<br>au<br>Canada | Consortiums<br>d'exportation | Bureaux de<br>ventes<br>à l'étranger | Pêche<br>Alimentation | Organismes<br>sans but<br>lucratif | Contrats<br>de<br>commerce<br>de<br>spécialisation | TOTAL | %      |