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**706 Craig St., MONTREAL**

**Mercantile Summary.**

**DEATH OF W. H. GILLARD.**

That paralysis should seize and kill in four hours, a vigorous man of 64 years, like W. H. Gillard, the Hamilton wholesale grocer, is a warning that busy men may well take to heart. It is an indication that business people overdo their strength in their devotion to office or warehouse; and probably that they neglect out-door recreation, while working their brains and imposing upon their nervous systems. Mr. Gillard was always an intense worker; the writer had known him for thirty years. It was in 1859 or 1860, it is said, that he went to Hamilton to work for James Turner & Co., and from that time forward, for twenty years, he continued to work for that well-known firm. In 1879 he established, along with his brother, the wholesale grocery house of W. H. Gillard & Co., of which concern he has been partner ever since. Deceased was an energetic and public-spirited man. He found out that the public always welcome people who sacrifice themselves for its sake. But he assumed the burden. He was president of the Wholesale Grocers' Guild, past president of St. George's Society, president of the Aylmer Canning Company, and for over thirty years a prominent member of the Masonic Order. Mr. Gillard should have lived for twenty years. That he is, unhappily, dead so soon is a matter of regret, for clear-headed business men, with a capacity for work, are valuable to any community.

A GOOD deal of interest has been created by the fact that this week two Allan steamships, the "Pretorian," and "Parisian," succeeded in coming up the St. Lawrence from Quebec to Montreal at night. According to experts, night navigation between Montreal and Quebec is quite feasible for steamships provided the necessary lights and beacons were put in place.

In the province of Ontario there are only three small failures to be noticed this week: R. F. Meredith bought the general stock of T. S. McIntee, at Burford, at 40 per cent., in the spring of 1899, paying some cash on account, and the balance in three months. Prior to this he had been farming. Finding that he was losing ground, he sold his stock for \$1,800, and offered creditors 60 per cent. of their claims, which amounted to \$1,700.—About eleven years ago, Thos. J. Videan opened a flour and feed store in Goderich, with but little capital, barely making a living. Last week he mortgaged his assets, and now assigns. The third failure is that of Samuel Lane, who, after working for W. D. Brown for a number of years, bought the confectionery stock of Patton & Nichols, at Paris, paying \$300 on account. In September, 1900, he was burned out, and had about sufficient insurance to pay what he owed. Shortly afterward, he moved to Hespeler, but as this removal did not improve his position, he now makes an assignment.

**Machine Tools**

We have received the following New Tools for immediate delivery.

- 2 14-inch Swing x 6 foot bed Engine Lathes.
- 2 14-inch " x 8 foot " "
- 1 17-inch " x 8 foot " "
- 1 24-inch " x 12 foot " "
- 1 24-inch " x 16 foot " "
- 1 36-inch " x 16 foot " "
- 1 24-inch x 36 inch x 10 foot bed. Gap. Engine Lathe.
- 2 24-inch x 40-inch x 20 foot " " "
- 1 36-inch x 60-inch x 16 foot " " "
- 1 7-inch Face Lathe, with two rests.
- 1 24-inch x 24-inch x 6 1/2 foot bed Iron Planers.
- 1 20-inch Triple geared Iron shaper.

Also a large stock of Vertical, Horizontal Centre Crank, and Automatic steam engines.

Send for description and prices.

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**Travelling  
Men . . . .**

Very often like to nibble at something between smokes while on a railway run. The use of Chocolate is on the increase, and right good is it that this should be so. . .

**Chocolate that is Pure**

Is at once refreshing and nourishing.

**Cowan's  
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**Are Pure and  
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Very Superior Quality.

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High Class Syrups in tins, 2 lbs. and 8 lbs. each.