

general when he makes no provision for the continuance of his earnings, should they cease by death.

We believe the pulpit should lay more stress upon the matter of life assurance. We are aware that the clergy as a class are believers in life assurance; we know that our mailing list contains the names of more clergymen than of any other single class of men. What is good for the pulpit is certainly good for the pew, and often a word in season from the pulpit would be acted upon and the cause of righteousness would certainly be advanced thereby.

It has been referred to jokingly, but we speak of it with all seriousness—that a man should not marry unless he carries life assurance. We hope the time may yet come when it will be a breach of the law to do so.

#### To-day.

Upon John Ruskin's writing desk  
A slab of chalcedony lay,  
And on it, cut in careful script,  
The word "To-day."

Honored of all, a wondrous man,  
And held a prophet in his way,  
He let "To-morrow" bide its time  
And used "To-day."

Upon the tablet of the will  
How good to write, the selfsame way—  
Putting to-morrow's uses by—  
The word "To-day"!

—HARRIET PRESCOTT SPOFFORD.

Sign an application for additional life assurance "To-day."

#### About Our Policies.

Alymer, P. Q., July 6, 1903.

MR. N. F. INGERSOLL,

District Agent SUN LIFE of Canada.

My Dear Sir,—I am just now in receipt of the policy which you sent me, and after careful

examination of same, I am *extremely well pleased* with it. It is the cleanest and most concise document in the line of life assurance, which it has been my privilege to examine for some time.

Please find enclosed cheque for amount of first premium, and, with best wishes for your success, I remain,

Yours truly,

A. LUTHER GILMAN,  
Public School Inspector.

"I regard life assurance as an angel of mercy to thousands, and the work of agents properly conducted as a good work for humanity. The labor to secure money for the payment of premiums should be the most joyful in the life of the toiler, as it lifts a burden of anxiety from his heart, and manifests the unselfish side of humanity and its noblest aspirations in making provision for the dependent."—James B. Lathrop, vice-president of the Citizens' National Bank of Greensburg, Ind.



Park Building,  
Headquarters of the Sun Life of Canada,  
Pittsburg Agency.