



Copper Bb Military Bugles

Superior finish. Nickel-plated mouthpiece.
\$3.90 each.

Mouth Organs

Swiss Make; Excellent Tone; Assorted Keys.

\$7.00 and \$10.00 per doz.

Metronomes

Swiss Make; Maelzel System; Reliable; Tested.

No. 25 (without bell), \$3.60 each.

No. 26 (with bell), \$4.10 each.

Accribelle Violin E. Strings

No. 300 "BERINI" 4 reputed lengths,
\$3.00 bdle. of 30.

No. 199 Extra quality, full 3 lengths,
\$2.75 bdle. of 30.

Beare & Son

(Wholesale Only)

117 King St. W. Toronto
and London, England

TELL YOUR WANTS IN THIS SERVICE COLUMN

This column is open free of charge for advertisements of Help Wanted or Situations Wanted.

For all other advertisements the charge is 25 cents per line per insertion. If you want to buy a business or sell one, buy or sell a truck, show cases, store fittings, second hand pianos or organs, use this column.

LOST—Piano bearing name of J. Donat Langelier, Limitée, No. 2687, Louis XV, mahogany. Last heard of at Trenton, Ont., where it was moved from Montreal in August last. Forward for piano's recovery. J. Donat Langelier, Ltd., 358 St. Catherine St. East, Montreal.

FOR SALE—50 second hand five octave organs—all makes. Will sell in any quantity. Price reasonable. For further information write Martin Bros., Simco, Ont.

WANTED—Experienced tuner and repair man; one who is willing to attend store at odd times. Write stating full particulars, references, and salary expected. Box 117, Canadian Music Trades Journal.

WANTED—A small stock of Victor or Columbia Records and Machines. Modern stock. Will pay cash for same. Box 14, Canadian Music Trades Journal, 66-68 West Dundas St., Toronto.

SITUATION WANTED

I HAVE seven years' experience in phonograph trade, wholesale and retail, also executive and initiative ability. Bonded references. Age, 29 years. Married. Will guarantee results. Would invest small capital. Box 124, Canadian Music Trades Journal.

U. S. Curtailments Modified

The United States piano manufacturers have been notified that the war restrictions have been modified so that for the last four months of 1918 the production may be on a basis of two thirds of the output for the same period of 1917 instead of one-third as provided some time ago.

The phonograph industry has also been notified that its allowance of material is increased from forty to seventy per cent.

Edison Advertising Manager Deceased

Many Canadians learn with regret of the death of Mr. L. C. McChesney, for many years advertising manager of the Thomas A. Edison industries, which occurred at his home in Orange, N.J. The late Mr. McChesney had a wide acquaintanceship in the phonographic industries and was well known to the Edison dealers. At the annual Edison conventions he took a very active part and was responsible for much of the success of these events. Prior to his connection with the Edison interests Mr. McChesney was in the newspaper business.

The fellow who never lets pleasure interfere with business often has little business and less pleasure.

When the ladder to success is pointed out to you, do not waste time in looking around for a moving stairway.