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(No street address necessary) another in making it possible for a man to marry—and Jennie Woodruff's to marry—and Jennie Woodruff's "Humph!" returned to kill and drag off her "I'm for you, too!"

CHAPTER IV.

THE FIRST DAY OF SCHOOL.

I suppose every reader will say that genius consists very largely in seeing Opportunity in the set of circumstances or thoughts or impressions that constitute Opportunity, and making the best of them.

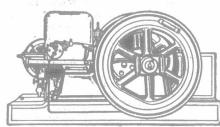
Jim Irwin would have said so, anyhow He was full of his Emerson's Representative Men, and his Carlyle's French Revolution, and the other old-fashioned excellent good literature which did not cost over twenty-five cents a volume; and he had pored long and with many thrills over the pages of Matthews' Getting on in the World—which is the best book of purely conventional help-fulness in the language. And his view of efficiency was that it is the capacity to see opportunity where others overlook it, and make the most of it.

All through his life he had had his own plans for becoming great. He was to be a general, hurling back the foes of his country; he was to be the nation's master in literature; a successful drawing on his slate had filled him with ambition, confidently entertained, of becoming a Rubens—and the story of Benjamin West in his school reader fanned this spark to a flame; science, too, had at times been his chosen field; and when he had built a mouse-trap which actually caught mice, he saw himself a millionaire inventor. As for being president, that was a commonplace in his dreams. And all the time, he was barefooted, ill-clad and dreamed his dreams to the accompaniment of the growl of the plow cutting the roots under the brown furrow-slice, or the wooshing of the milk in the pail. At twenty-eight, he considered these dreams over.

As for this new employment, he saw no great opportunity in it. Of any spark of genius he was to show in it, of anything he was to suffer in it, of those pains and penalties wherewith the world pays its geniuses, Jim Irwin anticipated nothing. He went into the small, mean, ill-paid task as a part of the day's work, with no knowledge of the stirring of the nation for a different sort of rural school, and no suspicion that there lay in it any highway to success in life. He was not a college man or even a high-school man. All his other dreams had found rude awakening in the fact that he had not been able to secure the schooling which geniuses do. All he was to be was a rural teacher, accidently elected by a stupid school board, and with a hard tussle before him to stay on the job for the term of his contract. He could have accepted positions quite as good years ago, save for the fact that they would have taken him away from his mother, their cheap little home, their garden and their fowls He rather wondered why he had allowed Jennie's sneer to sting him into the course of action which put him in this new relation to his neighbors.

But, true to his belief in honest thor work, like a general preparing for battle, he examined his field of operations. His manner of doing this seemed to prove to Colonel Woodruff, who watched it with keen interest as something new in the world, that Jim Irwin was possibly a Brown Mouse. But the colonel knew only a part of Jim's performances. He saw Jim clothed in slickers, walking through rain-storms to the houses in the Woodruff District, as greedy for every moment of rain as a hay-maker for shine; and he knew that Jim made a great many evening calls.

But he did not know that Jim was making what our sociologists call a survey. For that matter, neither did Jim; for books on sociology cost more than twenty-five cents a volume, and Jim had never seen one. However, it was a survey. To be sure, he had long known everybody in the district, save the Simmses—and he was now a friend of all that exotic race; but there is knowing and knowing. He now had note-books full of facts about people and their farms. He knew how many acres each family possessed, and what sort of farming each husband was doing-live stock, grain or mixed. He knew about the mortgages, and the debts. He knew whether the family atmosphere was happy and contented,



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