

Gourlay, Winter & Leeming

188 Yonge St.
Toronto, Ont.

Removal Sale of Pianos

We have received notice to vacate the premises now occupied by us as a repair factory. This necessitates the removal of almost a hundred instruments, involving loss of time and money. If, however, we are able to dispose of them within the next thirty days, we shall effect a large saving of expense. We are willing that purchasers shall profit by the exigencies of the situation, and have reduced the prices accordingly. Why not make **your loss your gain?** Remember, the best bargains go quickly, so order without delay.

Each instrument on the list has been carefully examined by our experts. Some have been entirely reconstructed, new parts being supplied throughout; others needed but tuning and regulating; but all are in perfect order, and as such are guaranteed by us.

In ordering send your second and third choices in case the first should be sold before your order is received.

TERMS OF SALE

1. We guarantee every piano, and agree to pay return freight if not satisfactory.
2. A cash discount of 10 per cent. off these prices for cash.
3. A handsome stool accompanies each piano.
4. Every instrument safely packed without extra charge.

TERMS OF PAYMENT

Pianos under **\$150—\$10.00** cash and **\$4.00** per month, without interest.
Pianos over **\$150—\$15.00** cash and **\$6.00** per month, without interest.
Pianos over **\$250—\$15.00** cash and **\$7.00** per month, without interest.
Pianos over **\$400—\$25.00** cash and **\$10.00** per month, without interest.
If monthly payments are not convenient, please state what method you prefer—quarterly, half-yearly, or at certain fixed dates. We wish to know what terms will suit you.

Square Pianos

HERALD—7 Octave Square Piano, by Herald, Hamilton. Fine rose-wood case, with carved legs and lyre, serpentine moulding, etc., full iron frame, overstrung scale, etc., a good serviceable piano, length 6 feet 8 inches. Original cost, \$300; now **\$89**

R. S. WILLIAMS—7½ Octave Square Piano, by R. S. Williams, handsome rosewood case, with carved legs and lyre, attractive mouldings, large overstrung scale and full iron frame, length 6 feet 7 inches. Original cost, \$300; now **\$103**

GREAT UNION—7½ Octave Square Piano, by The Great Union Co., N.Y. Rosewood case, with carved legs and lyre, attractive mouldings, full overstrung scale and iron frame, a handsome **\$107** piano, length 6 feet 7 inches. (Original cost, \$350; now

HAINES BROS.—7 Octave Rosewood Square Piano, by Haines Bros., N.Y. A fine piano with rich, full tone, in attractive case, with carved legs and lyre, mouldings, etc., length 6 feet 8 inches. Original cost, \$400; now **\$114**

HEINTZMAN & CO.—7½ Octave Piano, by Heintzman & Co. A very modern square piano, with large overstrung scale, full iron frame, agraffe bridge, handsome mouldings and carved **\$127** legs, etc., length 6 feet 8 inches. Original cost, \$400; now

HENRY F. MILLER—7½ Octave Square Piano, by Henry F. Miller, Boston. Rich rosewood case, with carved legs and lyre, handsome mouldings, large overstrung scale. A fine piano with beautiful sweet tone. Length, 6 feet 9 inches. Original cost, **\$135** 475; now

DECKER BROS.—7 Octave Decker Bros. Square Piano, in handsome rosewood case of recent design, with beautiful carved legs and lyre, mouldings, etc., large overstrung scale with patent bearing bar, length 6 feet 8 inches. Original cost \$300; **\$139** now

STEINWAY—7 Octave Steinway Square Piano. Rosewood case of special superlative, finished alike back and front, has four round corners, handsomely carved legs and lyre, fine mouldings, etc., a particularly good Steinway and a choice musical instrument. Length, 6 feet 8 inches. Original cost \$300; now **\$168**

Upright Pianos

MASON & RISCH—7 Octave Mason & Risch Upright Piano, in rosewood finish case, with polished panels and hand-carving in relief. Has been thoroughly repaired and reconstructed. In perfect order. Height 4 feet 3 inches. Original cost, **\$169** \$30; now

NORDHEIMEN—7½ Octave Nordheimen Upright Piano in burr walnut case, full overstrung scale, carved panels, ivory and ebony keys, etc., height 4 feet 4 inches. Original cost, \$210 **\$210** now

MENDELSSOHN—7½ Octave Upright Piano, by The Mendelssohn Co. in handsome walnut case, has full length polished panel, with neat carved border, full length music desk, folding fall board, three pedals, etc., used less than one year. **\$243** height 4 feet 6 inches. Regular \$300, now

GERHARD HEINTZMAN—7½ Octave Cabinet Grand (Gerhard Heintzman Piano, in dark case, very ornate in design, with handsomely panelled ends, beautifully carved frames, and rich hand carving in relief on polished panels. Has best Wessel, Minkel & Gross action, new hammers of best quality, and in every respect a splendid piano. Height 4 feet 6 inches. Originally **\$274** \$50; now

MASON & RISCH—7½ Octave Cabinet Grand Piano, by Mason & Risch, in handsome burr walnut case, with full length polished panel, surrounded by fine hand carving. Has double-truss continuous hinges on top and fall, ivory and ebony keys, etc., height 4 feet 9 inches. This piano has never been used, but being a little showy, we cut the price, and now the price **\$285**

GERHARD HEINTZMAN—7½ Octave Boutique Grand Piano, by Gerhard Heintzman, in handsome walnut case, simple and artistic in design, with full length panel and music desk, with fine hand carving in corners. Has patent bell-metal tone pulsating bridge, acoustic rims on sounding board, etc. Could not be told from new. Height 4 feet 8 inches. Regular **\$295** \$40; now

GERHARD HEINTZMAN—7½ Octave Boutique Grand Piano, by Gerhard Heintzman. Case in rich San Domingo Mahogany, with full length automatic panel and music desk, with hand carving of coronation design in relief. Has Boston fall board, three pedals, lost motion patent, acoustic rims on sounding board, etc., height 4 feet 7½ inches. Used less than **\$319** one year. Regular \$400; now

KNABE—7½ Octave Upright Grand Piano, by Knabe & Co. in very handsome mahogany case of Colonial design. One of the finest pianos ever made by this celebrated firm, and shows not a trace of wear. Decidedly a gem. Height 4 feet 8 inches. Regular \$675; now **\$440**

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