a fair and legitimate percentage of the whole. They are practically the unskilled workers who are being given an opportunity to enter the skilled group.

The beginning point of the wage paid to women and girls working a full day in Winnipeg is \$5.00 a week. In comparison with the figures in Miss Butler's book this is a high beginning point, her point being \$2.00 a week. The maximum point is a little more difficult to state adequately. There is at least one woman earning \$50.00 a week and there are probably half a dozen others approximating this point but these are the exceptional women. For the great mass of saleswomen the high point is probably \$20 a week and the general average of the experienced and efficient first grade saleswomen may be found between fifteen and eighteen dollars.

Only one store in Winnipeg has adopted the principle of a minimum wage scale. In this store girls of fourteen and fifteen are started at \$5.00, those of sixteen get \$6.00 and those of seventeen, \$7.00 or \$8.00. When the age of eighteen is reached \$9.00 a week is paid and there is in this store no woman in any kind of employment eighteen years of age or over who is not receiving this minimum except the waitresses who got \$7.00 and heir meals, and the girls in the millinery workroom who are in the apprentice stage, but are often over eighteen.

This minimum is further augmented by the regulation gradually being put into effect that the girl over eightsen who is in her second year of service must receive \$10.00 a week, and the weekly wage rises in this proportion till the sixth year of service, by which time the wage is \$15.00.

We append herewith figures in more detail with regard to the different classes of women employees.

## Salaries.

- 1-Waitresses .-
- A. \$7.00 with two meals.
- B. None.
- C. \$7.00 with two meals.
- D. \$6.92 with two meals.
- - A. \$5.00-\$8.00.
  - B. \$5.00-\$6.50.
  - C. \$5.00-\$7.00.
  - D. \$5.00-\$8.00.