

**Gleaned by the Way.**

Scintillated (on guard)—'Halt! Who comes there?' The Colonel—'Idiot!' Scintillated—'Advance, idiot, and give the countermand.'

He (cautiously)—'What would you say if I should ask you to marry me?' She (likewise cautiously)—'If you knew what I would say would you ask me?'

**Her Baby had Eczema.** Mrs. P. Clarke, Belmont, Mass., writes: 'My baby had eczema on his neck. The sore was very bad and nothing seemed to help her. Hearing of some remarkable cure Dr. Chase's Ointment had made me begin using it and with the third application the sore began to heal. The cure was thorough and complete and we give all credit to Dr. Chase's Ointment.'

**Minister's Wife—'Wake up!'** There are burglars in the house, John. Minister—'Well, what of it? Let them find out their own mistake themselves.'

'What is your principal object, anyhow,' asked the visiting foreigner, 'in building that Panama canal?' 'Well,' answered the native, 'we have an idea it will limit the size of future battleships.'

**The Pains of the Aged.** Are usually due to the tendency of the kidneys to wear out on age advances, giving rise to the accumulation of poisons in the blood and causing backache, lameness, aching limbs and rheumatism. Dr. Chase's Kidney-Pain-Expeller is a particularly good agent for these ailments. They can be relieved upon investigation of the action of the liver, kidneys and bowels, and so remove the cause of pain and ache.

'It is the duty of every man and woman to be married at the age of twenty-two,' said the lecturer.

'Well,' said a woman of thirty, with some asperity, 'you needn't tell me that. Talk to the man.'—Philadelphia Ledger.

'That, sir,' said the jeweller, triumphantly, pointing to a marble timepiece, 'is a magnificent specimen of the clockmaker's art. That clock will go for eight weeks without winding.' 'And how long,' asked the customer, 'will it go with winding?'

A tickling or dry cough can be quickly loosened with Dr. Shoop's Cough Remedy. No opium, no chloroform, nothing unsafe or harsh. Sold by A. V. Rand.

Mrs. Highmore—He preached to an audience of women, did he? And he took for his text, 'Let your woman keep silence in the churches?' That must have seemed like a deliberate insult to all of you.

Mrs. Upmore—Quite the contrary. You ought to have heard how he roasted Paul for writing those words!

**CASTORIA.** The Kind You Have Always Bought. One evening the head of the household came home earlier than usual and was very hungry. He said to the maid, 'Please tell the cook to accelerate the dinner.'

The maid brought back word to this effect: 'If you please, sir, the cook says she hasn't any in the house but if you can wait a little while she will send for some.'

Over the country he hungrily strode. He swallowed a forest or two at a gulp. And picked his teeth with the fork of the road.

A man came into a police court the other day, carrying a friend on his back. 'What is the matter?' asked the judge. The man answered, 'Judge, this man is a friend of mine, and his name is Gann. Now, Gann is loaded. I know that it is against the law to carry a loaded gun on the streets, so I brought him in here.' The judge said: 'Gann, you are discharged.'

**CASTORIA** For Infants and Children. The Kind You Have Always Bought. Bears the Signature of *Dr. J. C. Ayer*.

At one time both Montague Matthews and Matthew Montague were members of the British House of Commons. Mr. Matthews was a big, powerful giant of a man. Mr. Montague was thin and emaciated. The Speaker frequently confused the two.

'I can't understand it,' said Montague Matthews. 'There's as much difference between us as there is between a horse chestnut and a chestnut horse.'

At a dinner recently several men were discussing the merits of different kinds of game. One proffered a woodcock, another woodcock, and still another thought a quail the most delicious article of food. The discussion and the dinner ended at about the same time. 'Well, Harry, said one of the men speaking to the water at his elbow, 'what kind of game do you like best?' 'Well, Mr. Jones, to be frank, almost any kind of game suits me, but what I like best is an American eagle served on a silver dollar.'

**Why the Salesman Succeeded.**

He was neat in appearance. He had dignity of bearing. He was never late in keeping his appointments.

He had no conceited and arrogant manner. He believed in his proposition. He never talked too much. He gave his prospect with respect with gross flattery. He knew all the fine points of his own goods.

He never offended the prospects by undue familiarity. He never attacked his competitor's goods. He never ridiculed his prospect's ideas and methods.

He made a careful preliminary study of his prospect's case. He relied on solid argument based on facts, and not on bluff. He never got lost in a forest of details, and could stick to essentials.

He had not been 'with the boys' the night before, showing the effects. He never talked too much. He gave his prospect a chance to explain his needs and position.

He could answer questions and objections intelligently, concisely and convincingly. He did not try to close his prospect before he had worked him up to a point of conviction.

He never lost his nerve because the prospect presented such a sniveling front, and did not forget that battles are won by hard rallies at the finish.

He knew his business when he made his approach; talked clear cut business after he got in, made it his business to fight all the way through, and do business before he left.

A falling tiny nerve—no larger than the finest silken thread—takes from the heart its impulse, its power, its regularity. The stomach also has its hidden, or inside nerve. It was Dr. Shoop who first told us it was wrong to drug a weak or falling stomach, heart or kidneys.

His prescription—Dr. Shoop's Restorative—is directed straight for the cause of these ailments—those weak and faltering inside nerves. This, no doubt clearly explains why the Restorative has led to such a rapid increase in popularity. Druggists say that those who test the Restorative even for a few days soon become fully convinced of its wonderful merit.

Anyone dropping from the clouds into Les Avants, the delightful and great European summer resort, might well think that he had chanced upon Prospero's private garden, for he would find himself completely enveloped by a scented sea of blossoms. At this moment, growing in undulating masses, are millions of stalks of the golden-eyed narcissus. Nor are the hillsides covered exclusively by this flower. They are almost equally invaded by forget-me-nots and other flowers whose home is in thick herbage. As a consequence, the place is full of visitors, ascending and descending, and everywhere stooping, their arms laden with the white and splendid bunches. The snapshot shows Mr. and Mrs. Alexander Dixon resting amongst the flowers. Mr. Dixon is a brother of Rev. Canon Dixon, Toronto.

Nothing in the way of a Cough is quite so annoying as a jolting, teasing, wheezing, bronchial Cough. The quickest relief comes perhaps from a prescription known to Druggists everywhere as Dr. Shoop's Cough Remedy. And besides, it is so thoroughly harmless that mothers give it with perfect safety even to the youngest babies. The tender leaves of a simple mountain shrub, give to Dr. Shoop's Cough Remedy its remarkable curative effect. It is truly a most certain and trustworthy prescription. Sold by A. V. Rand.

An amusing incident occurred in connection with the recent visit of the Prince and Princess of Wales to Aldershot, when Master Wood (grandson of the Princess) presented a bouquet to the Princess. The little fellow had been well coached beforehand, and was anxious to carry out his instructions thoroughly, which, in fact, he did—banding the bouquet and bowing with singular grace. But as he walked away he involuntarily muttered, 'Thank goodness, it's over!' a remark which caught the quick ears of the Prince of Wales, who, laughing heartily, exclaimed, 'That part was certainly not rehearsed!'

Pain can be easily and quickly stopped. Pain Tablets—Dr. Shoop's—stop Headache, womanly pains, any pain, anywhere, in 20 minutes. Formulas on the 25c box. Ask your Druggist or doctor about this formula—It's New. Sold by A. V. Rand.

One of the anecdotes which Andrew Carnegie is fond of telling concerns a cracked bowl and an aged spinner who one day found themselves at a concert. The selections were apparently entirely unfamiliar to the gentleman, but when Mendelssohn's 'Wedding March' was begun he picked up his ears. 'That sounds familiar,' he exclaimed. 'I'm not very strong on those classical pieces, but that's very good. What is it?' The spinner cast down her eyes. 'That,' she told him, demurely, 'is the Maiden's Prayer.'

**CASTORIA.** The Kind You Have Always Bought. Bears the Signature of *Dr. J. C. Ayer*.

The Maid—Young Spriggs, the poet, is awfully round shouldered, isn't he? The Man—Yes, that's his literary bent.

Five church seats might be appreciated more if they were less comfortable.

**What Think You of This, Young Ladies.**

Not very long ago, a number of female educationists in Japan drew up a code of rules by which the girls of the Flowery Kingdom are to guide themselves in the matter of social deportment. These rules certainly do not err on the side of leniency, yet it must be confessed that some of them are replete with that rare wisdom mis-called common sense.

Don't have a talk with young men in a closed room; the presence of a third party is required. Don't visit young men. Don't see a bachelor at his lodgings except under the guardianship of an older woman.

Don't communicate with young men; when necessary, send letters through proper men. Don't open yourself the letters which you have received from a stranger. Don't exchange photos and other articles with young men.

Don't go out, if possible, after sundown; when necessary, be accompanied by a chaperon. Don't travel or put up at a hotel without a chaperon. Don't live alone in any house without a chaperon, expect relatives or friends.

Don't behave vulgarly towards men taking every care in speaking and deporting. Don't speak with men and receive favors therefrom without being introduced to them in a proper manner. Don't take a walk or play games with a young man without a chaperon.

Don't see young men off or meet them on a trip.

**Zam-Buk** 'SUB IT IN' For **SUMMER SORES**. When troubled with sunburn, blisters, insect stings, sore feet, or heat rashes, apply Zam-Buk!

Surprising how quickly it eases the smarting and stinging! Cures sores on young babies due to chafing. Zam-Buk is made from pure herb essences. No animal fat—no mineral poisons. Finest leather! Druggists and stores everywhere.

**PATENTS** TRADE MARKS. Scientific American. MUNN & Co. 361 Broadway, New York.

**DOMINION ATLANTIC RAILWAY.** and Steamship Lines to St. John via Digby, and Boston via Yarmouth.

**FOR SALE** MAN OR WOMAN. My South African Veteran Bonny and Certificate issued by the Department of the Interior, Ottawa, good for 320 acres of any Dominion Land open for entry in Alberta, Saskatchewan, or Manitoba. Any other man of the age of 18 years, MAN OR WOMAN, can acquire this land with this Certificate. For immediate sale. \$5000. Write or wire, J. E. TELFORD, 131 Shuter Street, Toronto, Ontario, 4111.

**Fred H. Christie** PAINTER PAPER HANGER. Best Attention Given to Work Entrusted to Us. Orders left at the office of L. W. Shoop will be promptly attended to. PATRONAGE SOLICITED.

**H. Leopold** (Successor to Leopold & Schellfeld.) Livery and Boarding Stable. Stylish Single and Double Turnouts Furnished. Teams meet all trains and boats. All kinds of trucking and express freight attended to promptly.

**F. J. PORTER,** Licensed Auctioneer, WOLFVILLE, N. B. Will hereafter accept bids in any part of the county. Minard's Lintment Cures Garget in Cows.

**WANTED!** Will give \$5.00 to \$50.00 for Old Postage Stamps used on the envelopes before 1870. Also want Quebec stamps and Jubilee stamps. None of present issue wanted.

**W. A. KAIN,** BOX 156, ST. JOHN, N. B. Those indebted in this office will help us greatly by making prompt payment.

**AFTER SUFFERING YEARS**

**Cured by Lydia E. Pinkham's Vegetable Compound**

Fox Creek, N. B.—I have always had pains in the loins and weakness there, and often after my meals my food would distress me and give me nervousness. Lydia E. Pinkham's Vegetable Compound has done me much good. I am stronger, my digestion is better, and I can walk with many others. I have encouraged many mothers of families to take it, as it is the best remedy in the world. You can publish this in the papers.—Mrs. WILLIAM BOUTWELL, Fox Creek, N. B.

The above is only one of the thousands of grateful letters which are constantly being received by the Pinkham Medicine Company of Lynn, Mass., which prove beyond doubt that Lydia E. Pinkham's Vegetable Compound, made from good herbs, actually does cure these obstinate diseases of women after all other means have failed, and that every suffering woman owes it to herself to at least give Lydia E. Pinkham's Vegetable Compound a trial before submitting to an operation, or giving up hope of recovery.

Mrs. Pinkham, of Lynn, Mass., invites all sick women to write her for advice. She has helped thousands to health, and her advice is free.

**Wm. Regan,** HARNESS MAKER, Local Salesman Wanted. For Wolfville and adjoining country, to represent "CANADA'S GREATEST NURSERIES."

**Not a Speculation** But a sound business proposition and one sure to bring generous returns is

**AN HONEST ADVERTISEMENT** when judiciously written, honestly stated, backed up with the goods and inserted in the columns of

**"The Acadian,"** Wolfville. Try it and be Convinced...

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**White Ribbon News.** Woman's Christian Temperance Union first organized in 1874. Aim—The protection of the home, the abolition of the liquor traffic and the triumph of Christ's Golden Rule in custom and in law.

**God Bless Our Cause.** Bless, O God, our cause! We plead for righteous laws. Our homes to shield. Our land has suffered long From an accursed wrong. Whose roots are deep and strong Nor do they yield.

**Our Thoughts.** Every day we are becoming more like our thoughts. If they are mean and selfish, we cannot prevent ourselves from becoming so. If they are unclean and evil, our character and conduct will inevitably be shaped by them. It is true that as a man thinketh in his heart so is he.

**Ban on Cigarette Smoking.** Cigarette smoking by the enlisted men of the United States Navy should be discouraged as much as possible in the opinion of Rear-Admiral Weston Schroder, Commander in Chief of the Atlantic battleship fleet.

**Absolute Prohibition for Iceland.** A bill prohibiting all import and sale of intoxicants in any shape or form, even in cakes, sweets, or chocolates, has recently been introduced into the Icelandic Parliament.

**How He Knew Him.** A beautiful story is told about Sir Bartle Frere, an English nobleman, who was once the governor of Bombay in India, and of Cape Colony in Africa.

**SEVEREST INDIGESTION CURED BY "No. 11,"** Foster's Peppermint Cure. So many people with Stomach Trouble come or write to Foster's Peppermint Cure that it is really a fact that it cures the stomach. Each of these tablets will digest 1 1/2 pounds of food—a good meal—so that even if the stomach can scarcely act at all the meal will be digested.

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**LANCASTER, ONT. CARRIED BY "FRUIT-A-TIVES"** These Wonderful Fruit Juice Tablets Are Winning Friends on Every Side.

At first, I took five tablets a day, but now I take only one tablet every two days. I am now entirely well, and thanks to "Fruit-a-tives," I give you permission to publish this testimonial. (Madame) Zenophile Donnelly.

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