addition to *CanadExport*, pamphlets and brochures on trade programs, examples of particular interest to exporters are:

## Selecting and Using Foreign Agents and Distributors

• Designed for exporters who are examining foreign market representation options, and for companies that have received an unsolicited proposal from a potential agent or distributor and require guidance in the assessment process.

## Directory of the Canadian Trade Commissioner Service

• Lists DFAIT offices and trade commissioners in Canada and abroad with foreign trade, tourism and investment responsibilities.

### **Guides for Canadian Exporters**

• A series of short guides to individual countries, providing factual information on the country's economy, tips on doing business, local customs and foreign exchange information.

# Canada's International Business Strategy (CIBS)

• A set of documents published annually, CIBS consists of an overview highlighting Canada's international business development priorities and a series of industry sector strategies that include lists of planned international activities.

### Canadian Exporter's Guide to the U.S. Market

• A practical how-to guide for exporters interested in the United States market.

### Take A World View

• An interactive, easy-to-use software kit designed to help firms working in knowledge-based industries to sell their services to foreign markets.

#### Bon Voyage...But

• A handy pocket guide that contains valuable information and advice to Canadians travelling and residing abroad, including a complete listing of Canadian embassies and consulates around the world.

For these and other publications contact the InfoCentre.