

**FISHERIES SECTOR**

**FISHERIES SECTOR : QUESTION #1**

Would Canadian exporters of fish face the similar export market as to other nations?

**Background:**

The Mexican export market is not significantly different than that in Canada, though infrastructure, as in other sectors requires development. This is especially true of transportation and storage infrastructure as the refrigerated and frozen distribution still acts as a constraint to increased exports under the present trade regime. Under a NAFTA investment in these areas should be a priority for development.

**RESPONSE:**

- MEXICAN DOMESTIC INFRASTRUCTURE WILL REQUIRE SOME DEVELOPMENT FOR ITS FULL POTENTIAL AS AN EXPORT MARKET TO BE ATTAINED. THIS IS ESPECIALLY TRUE OF THE DISTRIBUTION SYSTEM OF REFRIGERATED AND FROZEN PRODUCTS.

**FISHERIES SECTOR : QUESTION #2**

Will a NAFTA not increase the competition faced by the Canadian fisheries industry, especially for the inshore fishery?

**RESPONSE:**

- A NAFTA WILL LIBERALIZE THE MARKET FOR THE EXPORT OF FISH AND SHELL FISH THROUGH THE REMOVAL OF EXISTING TARIFFS AND NON-TARIFF BARRIERS WHICH LIMIT CANADIAN EXPORTS. THE MEXICAN FISHERIES, APART FOR THE EXPORT OF TUNA AND SHRIMP, IS PRIMARILY ORIENTED TOWARDS THE SUPPLY OF THE DOMESTIC MARKET. THUS, APART FOR THE AFOREMENTIONED PRODUCTS, THE MEXICAN FISHING INDUSTRY DOES NOT POSE A CHALLENGE TO THE CANADIAN FISHERY.
- THERE EXISTS SIGNIFICANT EXPORT POTENTIAL IN MEXICO FOR HIGHER VALUE SPECIALTY CANADIAN FISH AND SHELLFISH PRODUCTS. THIS IS A MARKET WHICH SHALL CONTINUE TO EXPAND AS THE STRENGTH OF MEXICAN ECONOMY INCREASES UNDER NAFTA.