

SUN-MAID GROWERS OF CALIFORNIA (Continued)

people. Sun Maid packs in polycoated cartons, poly bags and 30lb corrugated cartons using Solbern filling machines, Triangle fillers, machines the company has developed itself and Pheling carton erectors. The company is planning to expand it's packaging activities and is moving into flexible pouch packing using metalized structures. Mr Butterworth has not bought Canadian machines previously but could be interested.

OSCAR MAYER & CO

3301 East Vernon Avenue,
Vernon, CA 90058
Mr Campbell, Machinery Buyer.

(213)587-1181

Oscar Mayer are meat processors producing a wide variety of specialty meat products including weiners and ham. The company makes most of its own packaging machinery and only very occasionally buys outside. The last outside purchase was a Multivac machine imported by Koch from Germany. In an attempt to protect their technology they have formed a joint venture packaging company with Dow Chemicals called Cartridge Packaging Co. Additionally the company extrudes its own film and sheets of rigid plastic. Mr Campbell sees very little potential for Canadian machinery suppliers with his company. He did however recommend the following distributors: Propac in Fullerton California and Meat Packers and Butchers Supply.

HORMEL GEO. A. & CO INC.

Head Office,
P.O.Box 800,
Austin Minnesota, MN 55912
Rudy Nelson, Packaging Machinery

(507)437-5307

Los Angeles Plant,
14711 Firestone Blvd.,
La Mirada, CA 90638

(213)921-7488

Hormel is one of the nation's top fifty food companies and is best known for its ham and bacon products. The company operates production facilities in Stockton and Los Angeles California. He spoke to Rudy Nelson at Hormel's head office who advised that he works closely with a Canadian company called Knud Simonsen Industries located in Rexdale, Ontario (tel 416-675-6166). Simonsens import all machines used by Hormel into Canada and prepare or modify them before installing them for Hormel. Mr Nelson suggests that Canadian manufacturers send him information and contact Simonsens direct. Simonsens are specialists in meat processing and abbatoir equipment. Despite these qualifications Mr Nelson is interested in new Machinery sources.