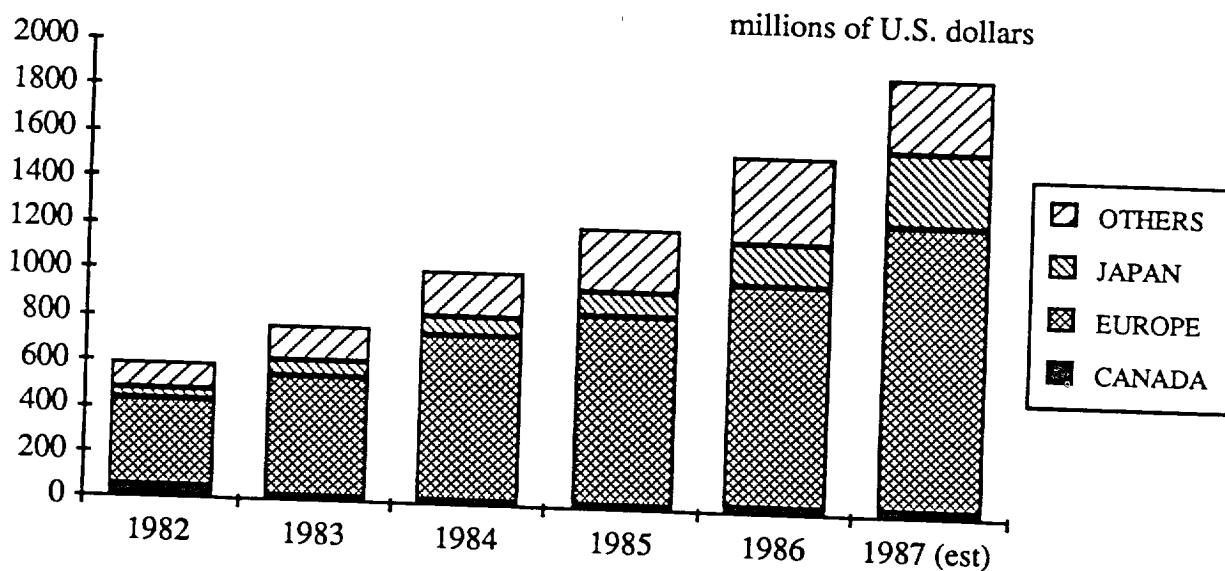


**CHART 1**  
**TOTAL U.S. IMPORTS OF SELECTED DRUGS AND PHARMACEUTICAL PRODUCTS**



Source: *U.S. General Imports and Imports for Consumption*, U.S. Department of Commerce.

The highest growth was achieved by "drugs, nspf" where imports into the United States have increased five-fold since 1982 to reach an estimated import value of \$314 million (U.S.) in 1987. Both the import share and dollar value of imports for non-specified drugs from Europe and particularly Japan have increased since 1986.

Canada's import share has been decreasing from 16.1% recorded in 1982 to an estimated 6.4% in 1987. A considerable portion of the U.S. import market has been secured by other countries such as Singapore and China. In 1987, the estimated U.S. import share for other countries of non-specified drugs was 39.8%.

The largest U.S. import market is for non-specified products suitable for medicinal use and drugs. U.S. imports of these products are estimated to be over one billion dollars (U.S.) for 1987. This market has almost doubled since 1982. Relative to the increase in market share by Europe, Japan and other countries such as the Bahamas, Canada's penetration of this market has been slow. It is