

REPORT 4  
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :341-CAIRO

010-MINE,METAL,MINERAL PROD & SRV  
ARAB REPUBLIC OF EGYPT

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

MINERALS AND MINERAL PRODUCTS

THE CIDA COMMODITY AID TENDER TO INTRODUCE CANADIAN SPEC  
COKING COAL IN 1988 AND SULPHUR IN 1989.

- 1) INITIAL SALE OF 40,000 TONNE COAL.
- 2) ACCEPTANCE OF CANADIAN SPEC FOR MINING WITH OTHERS.

STUDY OF EGYPTIAN MARKETS FOR CANADIAN MINERAL EXPORTS.

SECTOR STRATEGY AND PROMOTIONAL PLAN.

FOLLOW-UP SUCCESS IN USE OF INTRODUCTORY CANADIAN AID COAL  
SHIPMENTS AND SEEK ADAPTATION OF EGYPTIAN SPECS TO PERMIT  
CANADIAN QUOTES.

FIRST COMMERCIAL SHIPMENT OF CANADIAN COAL.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----