

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the July - September 1992 period eleven posts reported the following business activity:

- 52 EXPORT SALES WORTH \$133 MILLION
- 8 NEW BUYING CONNECTIONS/29 AGENCY AGREEMENTS
- 12 NEW JOINT VENTURES WORTH \$9.5 M/3 LICENSING AGREEMENTS
- 0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 6 CANADIAN INVESTMENTS IN TERRITORY WORTH \$5.9 MILLION
- 10 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$ 15 million sale of cellular telephony (Brasilia)
- \$ 10.8 million sale of gas turbine (Caracas)
- \$ 8.5 million sale of cellular telephony (Lima)
- \$ 6 million new joint venture in mining equipment (Santiago)
- \$ 5.4 million Canadian investment in territory in oilfield exploration (Buenos Aires)
- \$ 2.5 million new joint venture for satellite monitoring station (Santiago)

KEY STATISTICS: for the eleven posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	4205
	Local	5229
No. Investment Enquiries	Cdn	62
	Local	53
No. Business Visitors	Cdn Pr/Pub	656/64
	Local Pr/Pub	1816/115