## LANSDOWNE

Piano Manufacturing Co.

GERHARD HEINTZMAN MANAGING DIRECTOR.

UPRIGHTS AND SQUARES



DURABILITY, QUALITY, TONE, TOUCH

The merits of our Instruments have been recognized in Europe as well as in this country, and we give below extracts of a few of the many testimonials received by us.

Prince Bismarck, the Iron Chancellor of Germany, in whose castle at Friedrichsruhe we had the honour of placing one of our instruments, says: "Although not a player myself, I am a great lover of music, and it affords me special pleasure to listen to the rich and beautiful qualities of tone of your Piano, which is also a masterpiece of art that I am proud to be the possessor of."
Albert Visetti, Professor of the Royal Academy of Music and Teacher to the Royal Family, says: "Their Touch, Tone and General Excellence of Mechanism seem all a Pianist could desire."

## MANUFACTORY AND WAREROOMS:

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