EXHIBIT 2: EVALUATION ISSUES, INDICATORS AND DATA COLLECTION METHODS

Evaluation Issues

commercial information do client groups need from

DEA? Client groups are:

1. What economic and

- business
- academics, media & trade associations
- provincial government agencies

Measurable Indicators

- . Identification of business needs for DEA communication services in area of:
 - promotion of Canadian trade and investment overseas.
- . As above but for academics, media. provincial agencies and trade associations in areas of:
 - promotion of Canadian trade and investment
 - foreign policy issues related to trade and investment
 - multilateral and bilateral negotiations.
- . Opinion of different client groups as to how informed they are about DEA messages and how useful the information is.

Data Collection Methods

- . business survey
- . survey of foreign audiences
- . interviews with:
 - academics
 - media
 - trade associations
 - provincial agencies involved in trade

- . business survey
- . survey of other clients (i.e. govt., trade associations, academics and media)

2. Is DEA effective in meeting the needs identified above?