

(record #: 804)

SECTOR: Information Technologies
AREA: Latin America and the Caribbean
DATE: Oct 1993
ACTIVITY: Software; mission to
LOCATION: Mexico City
CONTACT: Larry Edelstein WED
TELEPHONE: 403-495-4977

An outgoing mission of up to 12 Western Canadian information technology companies. The goal of the initiative is to better acquaint Mexican end users and distributors/agents with the world-class Canadian infotech sector and to initiate contracts leading to sales and partnerships in Mexico and elsewhere in Latin America.

(record #: 802)

SECTOR: Information Technologies
AREA: Latin America and the Caribbean
DATE: Oct 1993
ACTIVITY: Computer hardware and software; national stand and mission to:
Compumondo '93
LOCATION: Mexico City
CONTACT: Paul Schutte 996-5358 EAITC LGT_
TELEPHONE: 613-996-2268

We expect major Canadian company participation in this event. Some 30 firms will fill a 315 sq. metre space which has already been contracted for - LGT has booked prime space.

(record #: 803)

SECTOR: Information Technologies
AREA: Latin America and the Caribbean
DATE: Oct 1993
ACTIVITY: Computer hardware and software; national stand: Inforven '93
LOCATION: Caracas
CONTACT: Carlos Munante EAITC LGT_
TELEPHONE: 613-996-2268

This is our second participation in this show, and we expect from ten to fifteen companies to participate. There is a growing market for these products in Venezuela. Some Caribbean and Columbian buyers will also attend.