

Distributors - Los Angeles Marketing Area:

ALL-PACK CO

1053 East Edna Place,
Covina, CA 91724
Ed. Kissel, President.

(213)966-3526

All-Pack has a selling staff of five. The company handles Errich baggers and sealers, Tiematic twist tying machines, Besealer "L" sealers and shrink tunnels, Bunn strappers, and Saxmayer tying machines. The company's sales are in the vicinity of \$2 million per annum. All-Pack handles customer installation, provides customer service and handles spare parts. Mr Kissel does not know any Canadian manufacturers. He is interested in automated and semi-automated equipment that would compliment his existing line. All-Pack exhibits at West-Pack and Pack-Expo. He is interested in reviewing Canadian products.

AUTOMATIC MODULAR PACKAGING SYSTEMS INC.

8350 Monroe Avenue,
Stanton, CA 90680
Gordon Bush, Vice President.

(714)527-8220

Automatic sells conveyors, accumulators, rotary labellers, fillers, cappers, and auto-screw machines. The company was formed in 1981. One salesman is employed. Automatic's sales territory is Southern California. Mr Bush does not know any Canadian companies but would be interested in reviewing products. He is interested in finding new suppliers. Specifically interested in cappers in the \$20-\$30,000 price range. Automatic specializes in the cosmetics industry and is primarily interested in equipment capable of handling inflammable liquids.

BLAKE MOFFITT & TOWNE
A Division of Saxon Industries.

2600 Commerce Way,
Los Angeles, CA 90040
Mr Hewitt, Sales Manager

(213)723-5481

Blake Moffitt & Towne are one of the largest distributors on the West Coast. The company operates seventeen branches in California, Alaska, Washington and Oregon. The company is basically a paper and materials distributor but also handles machinery, concentrating on lower priced,