

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 608-NEW YORK, CONSULATE GENERAL

008-TRANSPORT SYS, EQUIP, COMP, SERV.
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN TRANSIT

NYC IS PLANNING TO "TRADE IN" WESTWAY FUNDS FOR A WEST SIDE TRANSIT SYSTEM. ASSIST IN ARRANGING CANADIAN SUPPLIER (BOMBARDIER AND UTDC) PRESENTATIONS TO THE N. Y. STATE'S - GOVERNOR'S TASK FORCE ON TRANSIT.

MAINTAIN CANADA AS THE LEADING SUPPLIER VERSUS OTHER FOREIGN AND DOMESTIC SUPPLIERS.

ASSIST UTDC IN SETTING UP PRESENTATIONS TO PORT AUTHORITY OF NY & NJ NYC PLANNING COMMISSION ETC IN GAINING FURTHER ACCEPTANCE OF THEIR SEABUS SYSTEM.

SOLIDITY ACCEPTANCE OF SEABUS CONCEPT FOR HUDSON RIVER E-W (AND POSSIBLY) N-S "PEOPLE MOVER" CROSSINGS.

ASSIST BOMBARDIER WITH PRESENTATIONS TO THE MTA IN CONNECTION WITH FOLLOW ON ORDERS FOR 200-400 PASSENGER TRAINS AS WELL AS 500 REBUILTS.

MAINTAIN BOMBARDIER AS A LEADING SUPPLIER TO THIS QUANTITY PURCHASER.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 MONITORED DEVELOPMENTS OF NEW YORK CITY'S PROPOSED WEST SIDE TRANSPORTATION SYSTEM AND ITS POTENTIAL FOR CDN. PARTICIPATION. EXPAND CONTACTS IN THE "BUS TRANSIT" SECTOR.

SYSTEM APPEARS TO BE ON HOLD FOR THE MOMENT WITH NO MAJOR EXPENDITURE PLANNED FOR THIS FISCAL YEAR. BASED ON ADVICE FROM OTTAWA RE: STATE OF FLUX CDN. BUS INDUSTRY, POST HAS PLACED SECTOR ON HOLD.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----