

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 653-HAVANA

010-MINE, METAL, MINERAL PROD & SRV
CUBA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

EMR-PROPOSED NICKEL INDUSTRY MISSION TO CUBA.

GIVE SUBSCRIPTIONS OF CANADIAN MINING MAGAZINES TO CUBAN OFFICIALS.

ENCOURAGE CANADIAN SUPPLIERS TO ORGANIZE TECHNICAL SEMINARS IN CUBA.

ANTICIPATED RESULTS:

EXPANDED EXPOSURE TO CUBAN DECISION MAKERS IN MINING SECTORS.

INCREASE CUBAN AWARENESS OF CANADIAN CAPABILITIES.

EXPANDED EXPOSURE TO CUBAN DECISION MAKERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 1. MISSION DE EMR A CUBA.
2. ENCOURAGER LES FOURNISSEURS CANADIENS A ORGANISER DE SEMINAIRES.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

LA MISS. DE EMR N'AURA PAS LIEU CETTE ANNEE. UNE MISS. LATINO-AMER. COMPRENANT DES DELEGUES CUBAINS DOIT SE RENDRE AU CDA EN SEPT. 87. DORR-OLIVER SIGNERA EN JUIL. '87 UN CONTRAT DE \$1.5MN POUR VENTE D'EQUIPEMENT MINIER.