

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :325-ABIDJAN

005-COMM. & INFORM. EQP. & SERV
IVORY COAST

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TELECOMMUNICATIONS (INC SPACE)

FOLLOW-UP AND EVALUATION OF MEETINGS IN CANADA WITH DIRECTOR GENERAL OF ONT AND DIRECTOR OF THE ECOLE NATIONALE SUPERIEURE DES POSTES ET TELECOMMUNICATIONS(NATIONAL POSTAL AND TELECOMMUNICATIONS COLLEGE).

STUDY OF 1986/90 FIVE-YEAR PLAN APRIL 1987.

VISITS TO THE ONT AND WORK SITES AND TELEPHONE STATIONS/MAY-JUNE 1987.

COMPUTERS, SOFTWARE & SYSTEMS

STUDY OF NEW COMPUTER PLAN.

DETAILED STUDY OF THE COMPUTER MARKET JANUARY - MARCH 1987.

VISITS TO COMPUTER SECRETARIAT APRIL - JUNE 1987.

ESTABLISHMENT OF A LISTING OF KEY PERSONNEL AND COMPILATION OF STATISTICS ON CANADIAN SALES IN IC JUNE 1987 - APRIL 1988.

IDENTIFICATION OF EQUIPMENT NEEDS.

IDENTIFYING NEEDS AND PLANNING ACTIVITIES.

OBTAINING SPECIFIC DATA AND IDENTIFYING KEY PERSONNEL.

IDENTIFICATION OF DECISION-MAKERS WITHIN THE MINISTRY.

IDENTIFICATION OF MAJOR USERS AND ASSESSMENT OF POTENTIAL FOR CANADIAN SUPPLIERS, AND ANALYSIS OF THE COMPETITION.

IDENTIFICATION OF DECISION-MAKERS FOR PURCHASES.

PRODUCTION OF DOCUMENT FOR FEDERAL AND PROVINCIAL DEPARTMENTS FOR DISTRIBUTION TO CANADIAN FIRMS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 RENCONTRES AVEC PROFESSIONNELS D'INFORMATIQUE PARTICIPATION IVOIRIENNE AU SIM, OBTENTION DU SCHEMA DIRECTEUR 1986-90

DOCUMENT DU MEQ SUR IMPLANTATION D'INFORMATIQUE EN MILIEU SCOLAIRE; 3 IVOIRIENS AU SIM A ETE - SOUMIS AU CIEG; 2 NOUVEAUX DISTRIBUTEURS DE LOGICIEL; 1 FIRME INTERESSEE A FAIRE ASSEMBLAGE D'ORDINATEUR AN J-V AVEC FIRME CANADIENNE A ETE RE/

QUARTER: 2 OBTENTION DU PLAN TELECOM 1984-2000. POURSUITE DE L'APPEL D'OFFRES POUR GESTION DE L'ONT POUR LEQUEL BELL CANADA INT ETAIT SUR LISTE COURTE. PROJET FORMATION DES GESTIONNAIRES DES P. V. D. EN TELECOM.

PLAN RESUME ET SERA ENVOYE A OTTAWA. DCOTX ET ONT SONT A FAIRE MISE A DATE DE CE PLAN ET ARRETER CALENDRIER DE TACHES A ENTREPRENDRE. -MARCHE REMPORTE PAR DETECOM (RFA), A CAUSE DE PRIX PLUS BAS. BCI NS A TRES MAL UTILISES. ONT A REPORTE