

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (864)

Summary for SUB-REGION: PACIFIC SOUTH

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
		%	%	%	%		
A. Servicing Export Enquiries	from Canada	17.7	0.0	34.2	0.0	13.86	6629 (Enquires)
	from Territory	6.5	0.0	20.4	0.0	7.14	5300 (Enquires)
B. Export Promotion Projects and Events		9.2	0.0	4.8	0.0	3.82	188 (Projects/Events)
C. Other Trade Development Activities		11.7	0.0	7.2	0.0	5.14	
D. Promotional Projects		17.6	0.0	14.2	0.0	8.61	73 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	1.4	0.0	0.3	0.0	0.49	76 (Enquiries)
	from Territory	0.9	0.0	0.7	0.0	0.44	116 (Enquiries)
F. Service to Government	External Affairs	9.3	0.0	3.3	0.0	3.45	305 (Reports)
	OGDs,Provinces,ETC	7.1	0.0	3.5	0.0	2.92	405 (Contacts)
G. Administration	Program Management	8.8	0.0	3.0	0.0	3.23	
	Leave,Professional Dev.	4.0	0.0	6.7	0.0	2.86	
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Total TID Program		94.2	0.0	98.3	0.0	51.96	
H. Other Programs		5.8	0.0	1.6	0.0	2.04	

Canadian Business Visitors: 1674
Local Business Visitors: 2491

Trade Officers: 54
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS