

be taken to raise the level of interest within the workers' collectives in increasing the output of products.

That was two months ago. Have there been any changes?

"Judge for yourself, says the general director of Sevzapmebel', A.I. Chudovskii. "Since the start of the year our enterprises have overfilled the plan for furniture production by nine per cent. In other words, deliveries to the trading organizations have exceeded the task assigned to us by two million roubles."

According to Chudovskii, full saturation of the market will occur by 1995 and much is being done to achieve this. An increase in wood base laminates production - from 120,000 to 600,000 cubic metres - has been foreseen. New capacities are unfolding at the Priozersk Furniture and Woodworking Combine (the former pulp mill), at the Nevskaya Dubrovka and Baltika combines, and at the Ust' Izhora Plywood Combine.

The start which has been made on cooperation with foreign partners is proving immensely helpful in solving the problem. The association recently received a loan in convertible roubles at Vneshtorgbank (Foreign Trade Bank). The funds are being used to acquire three wood base laminate plants.

During the last few days I have visited many of the enterprises of Sevzapmebel'. The system of profit-and-loss accounting is beginning to operate in full force at the grassroots level in the Neva Association, at the Inturist and Novosel combines, and at furniture factory No. 2.