

mercial travellers, is the oblong refilling leather cover, with the memo book removable at will. This enables the user to have a fresh look at a very nominal cost, and, at the same time, brings him to the store more frequently. For a pocket order book nothing could be more handier than one of Brown's oblong refilling memo books.

**FOR STAMPING PURPOSES.**

For marking linen or stamping anything about the house, or for use in a business man's office, the printing outfit of interchangeable rubber alphabets shown at the Copp, Clark Co.'s should prove handy. No. 1 contains 3-A font rubber type, holder, brass tube of ink, tweezers and stamp pad, put up in neat wood case and boxes, price \$1.20 per dozen. The Victor dater is another useful article that dealers may find a sale for. Botany cases and gold paint for decorating are always in steady demand, and are especially good at this time of year. The botany cases shown are of tin with hinge cover and straps for carrying the box over the shoulder when collecting specimens. They sell for \$1.80 per dozen.

**SEASON FOR DECORATION.**

The many different brands of crepe tissue shown by the Copp, Clark Co. are taking well with the trade. The Dancing-girl brand, French and fancy French brands are being taken very rapidly for decorative purposes. The Union Jack is a white crepe tissue with Union Jacks printed on it, eight flags to the fold. Red, white and blue and other tissue flags are shown for either decorative or advertising purposes. There is a good steady demand for these goods.

**THE PENCIL TRADE.**

A new line of Faber's programme pencils, with tassels attached, are going well. No. 40 is shown at \$1.75 per gross at the Copp, Clark Co.'s warerooms. No. 2032 Eagle crayons have been specially recommended by the Superintendent of the Toronto Kindergarten schools for use in this work. They are in assorted colors, and the demand has already far exceeded expectations. The "Au Fait" pencil and fountain penholder can be retailed at 10c. These are well made and take up almost no room when fastened to the pocket. They are nicely shown on cards. A cheaper line is the Roller Grip pencil holder, a 5c. line, but a secure holder. There is a good margin on this at 5c. for retailers. Copp, Clark Co.'s price is \$3.60 per gross.

**THE COMING SUMMER.**

Nerlich & Co. have published an illustrated catalogue and price list of their special Spring and Summer goods which will be particularly valuable just now. Children's express wagons, doll carriages, velocipedes, etc., may be selected from an almost unlimited variety. All sorts of toys are now in order, and the list of outdoor and sporting goods includes Spalding's well-known baseball and tennis outfits, boxing gloves, etc., and everything in the way of Canadian games, lacrosse being in particularly large quantity. Air rifles, toy pistols, garden tools, tin tea-sets, toy sail boats and innumerable other goods of the kind are being ordered very rapidly now, and will be among the season's best selling goods. Chatelaine bags are very popular, and there is always a steady sale for them. They are shown here in real seal, real walrus, seal grain, green roan and alligator. The handles and frames are in nickel, leather and oxidized metal, and the bags present a very fine



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