

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :511-KUALA LUMPUR

SECTOR :004-DEFENCE PROGRAMS,PRODUCTS,SERV  
MALAYSIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 4 - Defence Services Asia 90 trade show and briefing together with CFA  
- Calls on Mindef and various Defence agents as follow up to mission to Canada

-8 Canadian firms participated at DSA 90 with potential sales reported amounting to \$69.4 million including assistance to Bristol Aerospace and sale of CRV7 rockets to Airforce.  
-Increased awareness of Cdn defence products.

QUARTERLY RESULTS REPORTED:

ACTIVITIES UNDERTAKEN IN QUARTER:

TRACKING:

On 28th June 1989, the Mission visited the...  
The Mission visited the...  
The Mission visited the...

Quarter 4 results on Cdn in locomotive...  
The ATC equipment and technology...  
participation at Abbotsford Air Show...  
profile of Cdn automotive parts capability.

ETA has confirmed Malaya Treasury to issue...  
Yapok order for 10 additional...  
Further than call for tender...  
at 200,000...  
procurement for the supply of ATC system to BCA

Quarter 3 results Canadian companies in their ongoing...  
efforts with Railways and BCA through...  
linkages with these...  
technology.

BCA may be buying a...  
for...  
certified & is expected to start...  
in 1990 for...  
its decision to buy...  
technology.

Quarter 3 continues to assist...  
secure sale of...  
Civil Aviation...  
Aviation...  
technology.