



**MARTIN-ORME**  
**PIANOS**  
**OTTAWA**



THE  
**SEAL**  
OF  
**APPROVAL**

THE general excellence and exceptional saleability of the different designs of Martin-Orme Pianos and Players is attested by the increasing amount of the orders placed with us for them.

This fact should interest you because you are judged by the goods you sell. Every piano and player on your floor will some day find its way into the homes of your customers—there to represent you and your judgment. Therefore the featuring of these instruments, of whose dependability you are absolutely certain, is good business, and more—it's plain, homely common sense.

Hence—this message to you.  
Get a business acquaintance  
with the Martin-Orme Pianos  
and Players.

---

THE  
**MARTIN - ORME**  
**PIANO COMPANY,**  
LIMITED.

**OTTAWA - CANADA**