

per cent were smaller than Red Jacket and several were as small as Downing when grown on old black wood and among grass. These foreign berries have very thick skins, so thick that there is very little pulp. Old country people who visit my garden inform me that these small berries are used altogether in the old country for jam making; and that they never saw the large berries used for that purpose. I was therefore prepared to hear from Prof. Beach that the Downing has been introduced into England, and that it is highly prized there for jam making. The largest apples, plums or even strawberries are not always preferred for cooking but often the medium size is preferred if they are nice in color, shape and condition. Now, sir, if you are willing to do as Green of Rochester did, go right out and sell gooseberries direct to the consumer, peddle them if you like to call it so, I advise you to set say 1,000 Red Jacket and 800 Pearl for selling ripe and 500 Champion to sell green for sauce, pies, etc. This advice is of no use to the big grower who piles his fruit into the market. It does not make any difference to him which variety will continue in favor, but you must please your customers, therefore you must know the best quality and supply it.

Money in Them.—Let me say, if I had my life over again with my present experience, I should buy 5 to 10 acres of land within a mile or two of some village, so as to get manure which is the secret of success, and grow strawberries and gooseberries for home market. I began with strawberries as a hobby and the first year I had all I could do to sell \$60 worth! Stores took a couple of twenty-four quart crates the first year, farmers took from one to two dozen boxes; but the next year everybody wanted twice as many. I saw that there was a fine opening for someone, so I induced a smart honest laborer with a big family to take it up grad-

ually. He first raised plants and sold a few berries but was stuck for capital, he went into partnership with a young farmer and now they can sell the product of seven acres of strawberries on this little market! Well I know the gooseberry market cannot be expanded like that but I do know that almost every farmer in the township will buy gooseberries at five cents a quart and the working men in the villages will go in for this fruit for canning or preserving as soon as they learn its value. By this means one or two families in every township in Canada can be supported in comfort and independence. My own family uses a lot of fruit and to-day the gooseberry and plum are our favorites preserved, and I have no hesitation in saying that the gooseberry is ahead of the strawberry preserved.

Red Jacket.—I do not doubt that the big fruit grower can grow the big berries and find a more ready market for a time; but his customers will not be long in discovering what mine discovered, that the big berry cooked is no improvement in quality upon the medium sized berry, and any grower can afford to grow Red Jacket or Pearl for five cents a quart better than the big berries at 8 cents. Red Jacket when properly ripened is certainly the most beautiful berry I ever saw. It does not mildew and need not be sprayed, and is of a clean, bright, pinkish, transparent color. I had just one basket of this variety to spare last year and took it to the store where the campers deal. This was at the end of the season when all were apparently supplied, and the merchant had informed me that no more could be sold. Well this basket was noticed at once and bought up, and orders came in at once. I should just like to see one dozen baskets of well-grown Red Jackets exposed for sale in Toronto beside the biggest berries grown, and see which would sell the best.