

BRANDRAM-HENDERSON LIMITED

General Statement of Assets and Liabilities as at 30th November, 1917.

ASSETS.

Fixed:	
Real Estate, Buildings, Plants, Equipment, Goodwill, Patent Rights	\$1,785,920.42
Investments	3,630.00
Total Fixed Assets..	\$1,789,550.42

Current:	
Merchandise	712,756.75
Accounts Receivable ..	348,096.94
Bills Receivable	3,121.75
Cash on hand and in banks	29,030.00
Total Current Assets..	1,092,005.44
Deferred Charges	8,416.92
Total Assets..	\$2,889,972.78

LIABILITIES.

Fixed:	
Capital Stock Com. \$970,000.00	
" " Pfd. 500,000.00	\$1,470,000.00
Bonds	382,300.00
Bond Redemption Reserve	117,700.00
Bond Premium Account..	3,806.35
Reserve for Depreciation:	47,500.00
Total Fixed Liabilities.	2,021,306.35

Current:	
Loans from Banks.....	267,981.74
Bills Payable	1,352.09
Accounts Payable	152,902.67
Reserve for Dividend No. 25 on Preferred Stock, Payable Jan. 2, 1918 ..	8,750.00
Reserve for Bond Interest	3,846.30
Reserve for War Tax ..	21,648.71
Total Current Liabilities	456,481.51
Surplus	412,184.92
Total Liabilities..	\$2,889,972.78

Audited and Verified,
P. S. ROSS & SONS,
Chartered Accountants.

Montreal, 4th January, 1918.

Profit and Loss Account for Year ended 30th November, 1917.

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By Balance brought forward Dec. 1st, 1916	\$349,464.80
Net Profit after deducting Head Office Charges	221,429.22
Total..	\$570,894.02

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To Bond Interest paid and accrued	\$22,528.93
Dividends on Preferred Stock paid and accrued ..	35,000.00
Reserved for Depreciation .. \$7,500.00	
Reserved for Depreciation (special) .. 10,000.00	
Total..	17,500.00
Sinking Fund for Redemption of Bonds	15,600.00
Dividend on Common Stock	29,100.00
War Tax for two years to Nov. 30th, 1916, less reserve for first year..	31,917.67
Patriotic Donations	7,062.50
Total..	158,709.10

Balance at credit of Profit & Loss Account, Nov. 30th, 1917	\$412,184.92
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Audited and Verified,
P. S. ROSS & SONS,
Chartered Accountants.

Montreal, 4th, January, 1918.

DIRECTORS' REPORT

To the Shareholders of BRANDRAM-HENDERSON LIMITED.

Your Directors submit herewith their Eleventh Annual Report with Statement of Assets and Liabilities and abstract of Profit and Loss Account for the year ended November 30th, 1917.

The Net Profits for the year amounted to \$221,429.22, which, with the balance of \$349,464.80 carried forward from the previous year, makes the sum of \$570,894.02 to the credit of the Profit and Loss account. Out of this sum has been paid the interest on bonds to September 30th, and a reserve for interest accruing for October and November, also the dividend on the Preferred Stock paid and accrued. The sum of \$7,500.00 has been provided as a reserve for depreciation, and a further sum of \$10,000.00 as a special reserve for depreciation by way of provision for possible contingencies. The sum of \$29,100.00 was absorbed by the 3% dividend paid on the Common Stock in February last, and the sum of \$7,062.50 to cover patriotic donations during the year. Owing to insufficient information from the authorities an inadequate sum was set aside a year ago for the first year's War Tax, and in consequence it has been necessary to provide at this time the sum of \$31,917.67. The sum of \$15,600.00 has been applied for Sinking Fund purposes, leaving a balance of \$412,184.92.

The entire cost of upkeep and renewals to property has, as in previous years, been charged to Operating Expenses.

The increase in the current Liabilities is due to a greater volume of business, necessitating larger stocks as shown by the inventories and to the higher cost of all raw materials.

Messrs. P. S. Ross & Sons, as in the past, have audited the books and accounts and their report is herewith submitted.

Your Directors are pleased to report that the sales and profits in all Divisions of the Company's activities, with the exception of the Munitions Division, have shown healthy increases. These increases have been sufficiently substantial to offset the material decline in Bullet sales, occasioned by the new methods of the Munitions Board explained in our last report.

In order to satisfactorily develop our British Columbia business it was found desirable to establish a depot in Vancouver, and, owing to the strong sentiment in favour of provincial organizations, a separate charter has been secured to do business in the name of Brandram-Henderson of B.C. Limited. We have thus completed our sales arrangements for the entire Dominion, with distributing points at Halifax, St. John, Montreal, Toronto, Winnipeg, Edmonton, Calgary, and Vancouver.

The establishment of a Marine Specialties Branch, under its own Manager, was decided upon and effected in June last, in order to deal more effectively with the greatly increasing demand for technical paints and sundries for shipbuilding purposes.

A characteristic of the year's trading has been the rapidly increasing export trade, justifying the appointment of several additional foreign representatives, all of whom are doing well.

Your Directors have paid the usual dividends on the Preferred Stock, and now recommend a disbursement of 4% on the Common Stock, payable 1% quarterly on March 1st, June 1st, September 3rd, and November 30th to shareholders of record one month prior to dates of quarterly payments.

On behalf of the Directors,

GEORGE HENDERSON,

President.

Montreal, January 10th, 1918.

EQUITABLE LIFE.

In its annual statement the Equitable Life Assurance Society shows increases in the various departments, and shows the expanding nature of the company. According to the statement the interest rate for the year increased while the mortality rate was less.

In 1917 the payments to policyholders aggregated \$62,831,172, making a total since organization of \$1,162,889,011. The insurance on the company's books now amounts to \$1,754,868,908, an increase for the year of \$147,779,327. The new insurance paid for totalled \$251,344,652, covering 190,000 lives. Of 6,792 domestic death claims paid during the year, over 98 per cent were settled within one day after receipt of the proofs of death.

FAILED TO MAKE GOOD.

Naval expert who signed a note stating that England will be brought to her knees in three months expects the customary renewals.—Wall Street Journal.

It now requires \$30.00 worth of coal to make a ton of paper in France, as compared with \$6.00 worth four years ago.