



**Security - - \$42,000,000**  
**ONTARIO AND NORTH WEST BRANCH**  
 14 Richmond Street, East, TORONTO  
**PROVINCE OF QUEBEC BRANCH**  
 146 Notre Dame Street West, MONTREAL



**PERSONAL ACCIDENT SICKNESS FIDELITY GUARANTEE**      **PLATE GLASS AUTOMOBILE GENERAL LIABILITY**  
 Head Office, **TORONTO**  
 Montreal, 164 St. James St.      Quebec, 81 St. Peter St.

## Mount Royal Assurance Company

**SURPLUS and RESERVES, \$1,416,740.57      TOTAL FUNDS, \$1,708,120.67**  
**TOTAL LOSSES PAID, \$3,180,308.63**

Application for Agencies Invited

**Head Office - - - MONTREAL**

**P. J. PERRIN - - - - - Manager**

Established in Canada in 1821

1819 **AETNA (FIRE)** 1920

HARTFORD, CONN., U. S. A.

**Losses Paid over \$183,000,000**

J. B. HUGHES, Special Agent, WATERLOO, ONTARIO  
 J. R. STEWART, Special Agent, 36 Toronto Street, TORONTO, ONTARIO  
 R. LONG, Special Agent, 515 Yorkshire Building, VANCOUVER, B. C.

**EXCELSIOR**  
**INSURANCE LIFE COMPANY**  
**A Strong Canadian Company**  
 FOR PROTECTION OR INVESTMENT  
 BUY EXCELSIOR POLICIES  
**J. J. Robichaud, Prov. Man., Montreal**

## Union Assurance Society, Ltd.

OF LONDON, ENGLAND  
 (Fire Insurance since A.D. 1714)

**CANADA BRANCH, MONTREAL,**  
 T. L. MORRISSEY, Resident Manager.  
**NORTH WEST BRANCH, WINNIPEG,**  
 THOS. BRUCE, Branch Manager.

**Agencies Throughout the Dominion**

## The Law Union & Rock

INSURANCE CO. LIMITED, LONDON.      Founded in 1866

**Assets Exceed - - - \$50,000,000.00**

Over \$10,000,000 invested in Canada  
**FIRE and ACCIDENT RISKS accepted.**  
 Canadian Head Office: 277 Beaver Hill Hill.  
**MONTREAL**

Agents wanted in unrepresented towns in Canada.  
 W. D. AIKEN, Superintendent,      **COLIN E. SWORD**  
 Accident Dept.      Canadian Manager.

**SUCCESS IN SELLING LIFE INSURANCE** Depends chiefly upon how hard Salesmen work, and the excellence of their service to clients. The more you put into it the more you will get out of it. Let "Greater Service to Policyholders" be your motto for 1920, and if you want a good position with a progressive Company, apply stating experience and references, to

**M. D. McPHERSON, Provincial Manager, 180 St. James Street, MONTREAL, P.Q.**

**THE CONTINENTAL LIFE INSURANCE CO.**

**GEORGE B. WOODS, President**

**TORONTO, Ont.**

**CHAS. H. FULLER, Secretary**