#### The Planet.

Bosiness Office .... Editorial Room

A STEPHENSON . Proprietor. SOME POINTERS FOR YOUNG

Clothes do not make the man is an old and respected saying, but it has probably done more harm than good in the world. The boy who sets out in life attaching importance to the idea that clothes do not make the man is very likely to ham; er himself a great deal, and miss some good opportunities for advancement before he learns that clothes are very much worth considering. They do not make the man, but to strangers, they do, in a general way, denote the kind of man who is inside them.

At a recent meeting of newspaper publishers in Toronto the members were discussing the difficulty in getting machine operators. Mr. A. G. Donaldson, of Galt, made a suggestion: "If you have," he said, "an apprentice in your office who always wears a clean collar and a neut tie, who keers his clothes tidy, and cares something about his personal aprearance, do not hesitate to teach him to use the typesetting machine. That kind of boy will not be slouchy and untidy in his handling of an expensive machine. He will take a personal pride in caring for its delicate mechanism. Clothes do not make the man, but

the man ought to make his clothes what they should be. To dress too expensively is a fault more often with women than men, although some young men seem flattered if they can dress in such a way as to compel attention. They hamper themselves quite as much as those who attract attention by caring nothing about their clothes. A young man should so dress that his clothes will neither outshine himself nor detract from his appearance, man's coat is as much a part of him -in the opinion of the stranger who meets him-as is the arm inside it. His hat has as much to do with the expression of his countenance-as it impresses a stranger-as has his

Nor should a young fellow say that he does not care what strangers think of him, or what anybody thinks. Everything depends on what strangers think of you - much on what they think of you at first sight, The young man of twenty probably has not yet met a single one of the men with whom he will be most closely associated in his life-work. Some fine day when he is feeling well, and is at his best, he will attract the attention of some stranger with whom he is doing business He will run across him somewhere else. It may end in an offer to quit his present line of work and enter another line, and he will accept the chance. This kind of thing is occurring every day in Toronto. When a young fellow gets a really good opening in this way, people call it luck, and it looks very much like luck, but the person to whom it came was dressed becomingly and carried himself correctly. The stranger no ticed him; saw that he looked like the kind of fellow he was hunting for, and, on chatting with him, found that the inside of his head appeared to be as sensible as the outside was

that the inside of his head appeared to be as sensible as the outside was pleasing.

It makes a boy's gorge rise to read about the goody-goodies in the story books their maiden aunts send them on their birthdays, but they turn too far in revolt against these unnatural little prigs. They model their speech and deportment too much on the "smart fellow" in the store or office, who doesn't care a snap for anybody alive, and who is going to secure another job—when he gets discharged, as soon happens. When a young man has seen a few of these fellows get the medicine their disease calls for, he recovers without treatment. A young man does not need to be a dude nor a sissy, but he can depend on it that clothes count, manners count, and the good-will of strangers is worth having.—Toronto Star.

The proper place for a crook is fa straitjacket.

Tan secured in the harvest field is not searly so aristocratic as tan acquired on the golf links.

The one-meal-a-day fad is never popular with the man who can afford but the course of the saking.

The postman believes that we sent free for the saking.

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The one-meal-a-day fad is never popular with the man who can afford but

X man with no music in his soul may still run a phonograph half the night because he dislikes the neighbors.

It is a strongminded vegetarian who does not fall when the fried spring chicken is passed.

Happy is 'the man who is imbued with the idea that the very best things have not yet happened.

### \*\*\*\*\*\*\*\* THE STAGE

"All 'he world's a stage and all the men and women merely players."

\*\*\*\*\* LAST NIGHT'S PRODUCTION.

A big audience gathered at the Grand last night to witness the rreof Wilson Barrett's famous lay, "The Sign of the Cross," and their complete approbation was evidenced by their liberal applause. The Llay deals with the persecution of the Christians in the time of Nero, and that persecution, and the manners of the Romans of that day are vividly and realistically dericted. It abounds in striking situations

It abounds in striking situations, to the cortrayal or when the strong company supporting Mr. Walter Law found themselves thoroughly equal. In the leading role of Marous Superbus, Prefect of Rome, Mr. Walter Law proved himself beyond compare. He was a favorite with the audience from the first moment he appeared upon the stage, and every, subsequent appearance was the signal for enthusiastic plaudits, Mr. Law has the advantage of a lendid figure, naturally fitting him Mr. Law has the advantage of a sendid figure, naturally fitting him for his art; there is a certain indescribable fascination in his manner which seizes on the fancy of his audience; yet his successful ortrayal of this difficult role is chiefly due to his ability to enter thoroughly into the feelings and emotions of the part. It is all so real, that an audience suits forcest till long after ly into the feelings and emotions of the part. It is all so real, that an audience quite forgets till long after the curtain has fallen that it is only acting. There is in it something quite apart from, and superior to, mere acting.

Mr. Law was well supported by

Mr. Law was well supported by

Miss Dorothy Lambert in the role of Mercia, the Christian, Miss Lam-bert Llayed this role perfectly; and deservedly shared in the popular tribute which followed the strongly emotional scene at the close of the third act. Six times the curtain had to be raised, when Mr. Law and Miss Lambert bowed their acknowledge-ments of the enthusiastic plaudits

of the audience.

In the more difficult part of "Berenis" Miss Claire Vincent provd herself a thorough artiste, and her cortrayed of this character was a signal trium, h. Like Mr. Law, she has a thorough mastery of and sym-athy with the emotions of the charshe delicts; and, in addition fine voice, which stood her in good stead.

stead.
Orson M. Dunn did some work in a vivid Lortrayal of the traditional Nero; whilst the lesser parts were all well taken. The scenic effects throughout were excellent. The success of Mr. Walter Law and his strong commany is a tribute glike to themselves, to the discriminating taste of the Chutham public, and the carnest efforts of Manager Brisco to give that public the best that is to be bad.

RADLEY STOCK CO. The Radley Stock Company, under the able management of Mr. Ned Radley, have decided that after so many requests from atrons who witnessed their last show, to pro-duce at the Grand Opera House next duce at the Grand O'era House next Friday for matinee and night, their famous flay, "Larry Broggan's Pro-motion." A number of new special-ties have been arranged for between acts. A special matinee will be given at 4.15 ;). m. Prices 5 and 10 cents. At night the prices will be 5, 10, 15 and a Lew at 25 cents. Seats now on sale at Briscos',

### NOT FOR BEST FARM

IN THE STATE.

"I saw so much in the papers about

The postman believes that we should take things as they come. The woman lawyer doesn't always lisdain a man's suit.

Sore Throat and Coughs
simple, effective and safe remedy for all throat
itations is found in
Cresolene Antiseptic Tablets
hey combine the germicidal value of Cresolene wit
e soothing properties of alipsey eim and licoric
10c. All Drugglets
40

A man who can induce others walk into his trap is a strategist.

IT ALWAYS HELPS

An ailment like consump tion that has been months and years getting a foothold cannot be relieved in a week or day. Scott's Emulsion will always afford relief and often cure, but not over night. The consistent use of Scott's Emulsion will positively help the consumptive at any stage of the disease. We guarantee nothing beyond this, but we know that right living and Scott's Emulsion have done more to cure consumption than anything else. Scott & Bowne, Chemists, Toronto, Ont.

#### \*\*\*\*\*\*\*\*\*\*\*\* Local Briefs

Cowan's Big Shoe Sale opens to Joseph Tilt returned from Detroit

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D. L. Gardiner, of Valetta, was visitor in the city on Saturday. John S. Fraser, of Wallaceburg, pent Saturday with his Chatham

Mr. and Mrs. Mac Smith, of Bler heim, were Saturday.

Fax Foy, of Detroit, an old Chatham boy, spent Sunday with friends in the city. When you want an artistic design, sall up or visit Victoria Ave. Green Houses. Phone 181.

Mr. Pringle, of the Merchants Bank staff, has one of the best trained English setter dogs in the city.
Rubber Boots, all kinds, 20 per cent. off regular price while sale on, at Cowan's.

J. G. Montgomery, of the Molso Bank, Ridgetown, sppent Sunday the guest of Mrs. Rice, Patterson Ave. Mr. and Mrs. F. H. Gardiner and O.
M. Dunn of New York City, were registered guests at the Rankin on Saturday.

On and after March 1st one per cent more will be added to all unpaid city taxes. This makes the regular five per cent annually added to taxes not promptly paid.

not promptly paid.

For sale—Good large two-story frame house, thoroughly overhauled three years ago. Will be sold at a bargain, as it must be moved off the property by May 15th. Apply to The Chatham Wagon Co., Limited.

Mrs. J. M. Northwood, William St., will leave for Washington, D. C., today. She will spend the rest of the winter there visiting her two sons, Dr. K. K. Northwood and Jack, who is taking up the profession of dentisis taking up the profession of dentis-try in Washington.

CHILLS PROVE FATAL!

If warmth and circulation are not If warmth and circulation are not promptly rescored, chills result, in fatal pneumonia. This necessitates keeping Nerviline on hand. Taken in hot water it breaks up a chill in two minutes. By rubbing freely over throat and chest it prevents colds. No liniment so strong, so penetrating, so swift to kill pain and inflammation. Nearly fifty years' record has proved the value of Polson's Nerviline. You should get a bottle today.

JINGLES AND JESTS.

Ma's Advantage.
Wisht I wuz an ignerent body like ma;
She's never a-scairt o' the dark;
She don't know a lion is under the bed

And ogres are standin' jest—harit!
jest there in the shadder, and bogies may
come
And ghosts ris right out o' the grave!
Gee whiz, when you don't know what's
settin' around.
It's easy enough to he brave!

Not Necessary.

Mother—I understand Mr. Huggard is to call upon you again this evening!

Ethel—Of course, mamma. We're en

to give that young man any encouragement at all?" Ethel—Yes, mamma, but he didn't need any encouragement.

Point Him Out.

It is easy enough to be pleasant
When the other man's boy's knocked
silly,
But the man worth while
Is the man who can smile
When they chew up his little Wille.

Bhe—I think every woman is en-titled to be considered man's equal. He (her admirer)—Well, if she is willing to bring herself down to his level I don't see why she shouldn't be allowed to pose as his equal,

His Harvest.
"Hurrah!" cried a jubilant plumber.
"We've bidden farewell to the sumber;
A pipe I shall mend,
And then I shall send
A bill that is truly a humber."

Recent Investor—Well, if we did pay too much for the property we have a lot to be thankful for.

Mrs. Recent Investor—Yes, a lot, but they ain't any house on it.

Minard's Liniment Cures Garget in

Sovereigns From North of the Border Were All Adepts.

The news that King Edward is de veloping a remarkable enthusiasm for golf, and when he is at Windsor rarely fails to spend a couple of hours a day on the sporting little nine-hole course there, takes one back to the days when golf was a favorite pastime of his royal predecessors.

The Stuart Kings were keen golfers to a man, and many an interesting record is preserved of their doings on the links. When James Duke of York, afterwards James II, had his coust at the Palace of Holyrood, and spent his days in a succession of balls, plays, masquerades, and diversions of all kinds in and out of doors, he was to be seen almost daily playing golf on the famous links of Leith. Long years after a Mr. Tytler, of Woodhouseles, wrote: "I remember in my youth to have conversed with an old man named Andrew Dickson, a golf club maker, who said that when a boy he used to carry the Duke's golf-clubs and run before him and announce where the balls fell."

There may be seen to this day a

There may be seen to this day a substantial memorial of the Duke's love of golf in an ancient house on the north side of the Canongate. Edinburgh. On the house is a table bearing a coat-of-arms with, for crest, a right hard grasping a golf-club, and the motto—"Far and

It is in connection with this hous that the following interesting story is told. One day the Duke of York became engaged in a dispute with two English noblemen of his court as to whether golf was a peculiarly Scottish or English pastime. As the disputants could come to no satisfactory conclusion, it was decided to settle the matter by an appeal to the game itself, the nobles offering to play His Royal Highness and any Scotsman he could bring forward for a large sum of money. "The Duke," so the record runs, "whose great aim was popularity, thinking this had no bad opportunity both for asserting his claim to the character of a Scotsman and flattering a national prejudice, immediately accepted the

hallenge."
He discovered a suitable partner in one John Patersone, a shoemaker, a member of a famous golfing family and himself a champion player. In the match the Duke and his partner achieved an easy victory over the Englishmen, and James in his de-light handed over half the winnings to his humble coadjutor. With this to his humble coadjutor. With this sum the shoemaker built himself the substantial house which survives to-day in the Canongate, and on its front the Duke caused the escutcheon described above to be affixed.

described above to be affixed.

The first James was as enthusiastic a golfer as the second, and was, indeed, more than a match for some of the reputed good players of his time. He even did honor to the game by formally appointing golf-club and ball makers under the Privy Seal of Seatland William Mayne "hower Scotland. William Mayne, 'bower burges of Edinburgh,' was constituted 'Mr. fledger, bower, club-maker, and speir-maker to His Hieness,' and in 1618 James Melvill and other than the second of the sec and in 1618 James Melvill and others were empowered to furnish "His Hieness' Kingdom of Scotland with golf ballis" for the space of twenty-one years, "our Soverane Lord understanding that thair is no small quantitie of gold and sliver transported ye."lie out of His Hieness' Kingdom of Scotland for bying of golf ballis."

Henry, son of James I., was a noted golfer, even as a boy, and of him the following story is told: "At another time playing at golf, a play not

ther time playing at golf, a play not unlike to pale maille, whilst his schoolmaster stood talking with ano-ther, and marked not His Highness warning him to stand farther off, the Prince, thinking he had gone asids. htted up his golf-club to strike the bell. Meantime one standing by said to him, Beware you hit not Master Newtcs, wherewith he, drawing back he hand, said, 'Had I done so

hack he hand, said, 'Had I done so, I had but paid my debts.''

King Charles I. was equally devoted to the game, and it is on record that it was while playing on the links of Leith that a courier handed him a letter giving news of the rising in Ireland under Sir Phellm
ONNed. wherever His Mujesty

him a letter giving news of the rising in Ireland under Sir Phelim O'Neal; whereupon His Majesty threw down his club and, calling for his coach in great agitation, was soon being driven rapidly to Holyrood House, whence he started next day for London.

Since the Stuart days none of the sovereigns have taken much practical interest in golf until our own times; though it is true that William IV. was patron of the Royal and Ancient Club of St. Andrews, and presented a gold medal for annual competition. Now, after the lapse of two centuries, golf has once again been exalted into royal favor. The Queen, under Ben Sayers tuition, plays it excellently; the Prince of Wales, also under Sayers guidance, has become a clever and keen golfer; and the Duke and Duchess of Connaught have spent many hundreds of happy hours on their in we cours at the Royal Hospital, Dublin or on the links at Malahide, or at the Viceregal Lodge.

Earl Spencer, whom Mr. (Pladstone, according to Merley's "Life," would have named as his successor, is a great authority on co-operative trade. He carries his theory into practice on his own estate, where everything is done on the co-operative principle, to the great satisfaction of everyons concerned. The earl, who is now quite white, was at one time possessed of a rather flery beard, and when he was in Ireland as Lord Lieutenant, he was one day watching the firing at the Dublin rifle ranges, when a small boy came up and remarked cheorfully: "Afr. Jones says you're to come at once, he's waiting for yer." The good earl mildly suggested that there must be some mistake, as he was unacquainted with Mr. Jones. "Oh, no; there ain't no mistake," said the lad; "he told me to give that message to the man with the ginger beard!"

The Northway Co., Lt'd.

The Busy Cash Store

The Northway Co., Lt'd.

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ALL CARPETS AT 50c. YARD AND UPWARDS MADE AND LAID FREE

Are now ready for your inspection and buying. All the the best grades and most desirable patterns are here. What we want is that you should look this stock over if in need of a New Carpet or anything in the Housefurnishing Line. When you buy carpets from us nothing stands between you and the maker's prices, but one small profit. Come in, bring your measurements and let us figure with you -small order or large order we can save you money.

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TWO PLY ALL WOOL CARPETS 75c YARD-Heavy firm weave from pure clean earns, wide range of new spring designs and colorings, extra values at

EXTRA SUPER. TWO PLY ALL WOOL AT 85c-Guaranteed in wear and color, made from rure wool filling and warr, handsome reversible designs, special a yard

BEST THREE PLY ALL WOOL CARPET \$1,00 YARD-

Extra heavy firm make, in beautiful reversible designs and colorings, fully guaranteed in wear and color, the best carpet in Canada, at a

TAPESTEN CARPETS-Heat English tarestry carpets in choice range of designs, rich colorings, at a yard 40c, 50c, 60c, 65c and

ENGLISH BRUSSELS CARPETS-Direct from the best makers, in wide range of colorings and designs, fully guaranteed in wear, body and borders to match, matchless values at a yard 75c, 83c, 90c, \$1.00, \$1.10 and

STAIR CARPETS-A wide range of patterns in Jute union wool, ta estry and Brussels at Special Prices.

Rugs. Rugs IMPORTED MOQUETTE RUGS-Very fine quality in elegant de-igns and colorings signs and coloring Size 27 x 62 at:

Size 36 x 72 at \$4.50 and Size 18 x 36 at

SMYRNA RUGS-In new spring designs and color-Size 27 x 60 inch at

Size 30 x 64 inch at \$3.00. Size 36 x 72 inch at \$4.50 and SQUARES-Heavy reversible union squares in-

room sizes and designs, rich colorings, at each \$4.90, \$5.50, \$5.90, \$6.50, and REVERSIBLE WOOL SQUARES-In range of new designs and color-

ings, various sizes and qualities, spe-cial each \$7.90, \$8.90, \$9.50, \$10.50 and SQUARES-Of other grades at \$12.50, \$14.00, \$15.00, \$15.50, \$22.50, \$28.50 and

FLOOR OIL CLOTHS-Heavy firm cloth, in wide range of new designs, 1 yard, 1 1-4, 1 1-2, 2 and 2 1-4 yards wide, at her yard.

LINOLEUMS-

Heavy Scotch and English linoleums, 3 yards and 4 yards wide, in new floral and the ratterns, sylendid wearing quality, special a yard

The Northway Company, Stores

A Beautiful Match.

"How lucky," said Mrs. Nuwed,
"that I happened to pass that cigar
sale this morning! These cigars are
exactly the shade of George's new
smoking jacket, and the smart Little
green bands round them will go with
the lining beautifully. Men never consider these little things."

WHAT CAUSES APPENDICITIS.

The commonest cause of appendicitis is constipation. When you require physic don't use cheap drastic pills—get Dr. Hamilton's Pills which strengthen the stomach, regulate the bowels and prevent any tendency to appendicitis. In one day you'll feel the tremendous benefit of Dr. Hamilton's Pills. By purifying the blood and cleansing the system they prevent headaches, lift depression and drive away weariness. No medicine so successful as Dr. Hamilton's Pills, sold everywhere in 25c. boxes with yellow cover; get the genuine.

· Lots of excuses are not worth the trouble it takes to make them. It's always a bad thing to have too nuch of a good thing.

THE SOURCE OF NEURALGIA,
It runs hand in hand with poor blood and weak nerves. Health runs down, nerves get irritable, neuralgic torture follows. For the moment applications may relieve—but to thoroughly cure, the system must be strengthened with nutritious blood. What can equal Ferrozone I trinoreases the appetite, forms abundance of rich, life-giving blood, supplies nutriment and building material for worn-out nerves. Ferrozone completely cures neuralgia. Every root and branch of the disease it kills. Absolute success in every case. Stop suffering—fifty cents buys Ferrozone. Fifty chocolate coated tablets in a box at any drug store. THE SOURCE OF NEURALGIA,

The bookkeeper knows when to put is best foot forward.

-Coughs, colos, noarseness and other throat ailments are quickly relieved by Cresolene Tablets, ten cents per hox. All druggists.

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J. & J. OLDERSHAW

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The man who does the little things well is always ready to do the big things better.