

The Standard

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ST. JOHN, N. B., WEDNESDAY, DECEMBER 20, 1911.

TRADE EXTENSION.

Canadian newspapers owe it to the business interests of our own country and the manufacturers of Britain not to overlook the effort being made in the United States to establish Reciprocity with Latin-America, thus cutting off some of Britain's valuable trade. One of the chief American newspaper advocates of Reciprocity, says:

"It is not time that the business men of the United States, through the closer relations, the better understandings, the equalization of tariff rates that will come under a Pan-American Reciprocal Trade Pact, should secure for themselves a more equitable percentage of the vast Latin-American trade."

"A Latin-American export market of one thousand millions annually is neglected by the business men of this country, while they give pursuit to the Far Eastern trade will of the wisp."

"South America bought in the markets of the world in 1910 \$93,908,896 of merchandise. In the same period Central America bought \$28,850,704. Of this total of \$93,908,896 sold to the twenty Latin-American republics, the share of the United States was a meagre \$29,251,867."

"Why should Great Britain annually sell to Argentina only \$89,193,269 and the United States sell Argentina only \$43,968,829?"

"Why should Great Britain and Germany annually sell Chile \$31,842,746 and \$25,436,041, respectively, and the United States sell her only \$9,601,048?"

"Why should the purchases of Peru from Great Britain amount to \$8,170,945 per year, and from the United States amount to only \$5,923,340?"

"We may turn to Cuba for the adequate explanation. Reciprocal trade relations have been established between Cuba and the United States, and under the beneficial results of this Reciprocity the United States employed in 1909, the last figures available, \$16,200,198 out of a total of \$52,447,581 that Cuba spent in purchases abroad."

"Without Reciprocity, Cuba spent in her imports from the United States less than 25 per cent. of her import market. Under Reciprocity with Cuba we got more than 50 per cent. of the island republic's trade."

"The entire trade of Latin-America—richer than the markets of India—is there, just around the corner from the United States. There is even a preference in Central and South America for goods of United States manufacture. The demand for them is constant. Why is it not met?"

"Is one of the prime reasons the fact that our business, or 'dollar' diplomacy, as well as the individual efforts of most of our business men interested in the export trade is concentrated on the conquest of the Far Eastern market?"

"Since the days of Secretary Hay and the establishment of the 'Open Door' in China, there has been a determined effort made to insure to the business men of the United States a fair share of the Far Eastern trade. With what result? A stock-taking demonstrates that despite all our efforts, our exports to China and Japan have actually fallen off. Here are the figures:

"In 1906 we exported to China \$42,774,275 of merchandise. In 1910 we exported to the same country \$16,820,812. Again, in 1906, we exported to Japan \$36,464,952. By 1910 the exports to Japan had dwindled to \$21,959,210."

"It is to be noted at the same time that while our exports to these two principal nations of the Far East have gradually fallen off, our imports from them have steadily increased, enlarging each year the balance of trade against us. Nor is there the slightest hope that the situation will ever improve."

"Coincident with the effort that the United States is making to better trade with the Far East, both China and Japan are mastering our methods of manufacture, and the time is near when, with abundant cheap labor and a genius for imitation, they will be able to make for themselves cheaper than we can sell them the articles which we are now seeking to dispose of in the East. This has already happened in many lines in Japan, which is slowly but surely crowding the United States out of the Chinese market. The quoted statistics illustrate to what an alarming extent the movement is going forward."

"Meanwhile the Latin-American market is absolutely neglected. No man can put a limit upon the extent or duration of this ready-to-hand mart. The Latin-American States are essentially agricultural communities. Many of them, by decree of nature, are destined to remain so. Their need for all sorts of machinery and manufactured goods of the peculiarly American type is great and insatiable. They are eager to trade with the people of the United States. Their tastes are the same as ours, as are their likes and dislikes. The spirit of their institutions is identical with ours. By geographical, as well as sentimental ties, they are united to us. The Panama Canal will further strengthen those ties. And they are spending a thousand million dollars a year to satisfy needs that are constantly expanding."

"Isn't the time at hand for the conclusion of a Pan-American Reciprocal Trade Pact which will end the pursuit of a commercial will of the wisp in the Orient and put the Americans on a sound business basis with respect to each other?"

"The article quoted is only one of many of the same stamp printed today in the United States. Next to our own trade extension we are concerned about Britain's markets. It seems certain that the United States is about to make a desperate bid for more trade in Latin-America. If the Latin-American States are principally agricultural communities, has not Canada a great opportunity, almost equal with the United States, of extending Canada's trade?"

SENATOR ELLIS AND THE GLOBE.

An appreciative review of the journalistic career of Hon. John V. Ellis, who last week celebrated the completion of fifty years in the editorial chair of the St. John Globe, appears in the Vancouver News-Advertiser, from the pen of Mr. S. D. Scott, and will be read with interest by many friends of the Globe who have united in congratulating Mr. Ellis on this unique and happy event. Mr. Scott labored for many years in this journalistic field and writes from personal recollections. The article follows:

"It seems safe to say that only one daily newspaper in Canada has had the same editor for fifty years. If there is one in the United States we do not know of it. The St. John, New Brunswick, Globe is the Canadian exception. That journal is publishing a special edition today on the completion of half a century of continuous ownership and editorial control by Senator John V. Ellis. Mr. Ellis, who was a printer by trade and a native of Halifax,

removed to St. John from Montreal in 1857, being then twenty years of age. He worked for a time at his trade and then as a reporter, and in 1861 acquired an interest in the Globe and became its editor. He has had several partners in the newspaper and job printing business since then, but always retained financial and editorial control of the paper, and has regularly furnished the copy for the leaders.

"The Globe is a Liberal paper, and when the Mackenzie Government was in office Mr. Ellis was appointed postmaster of St. John. This did not separate him from the Globe, for he continued to write political articles, and therefore on the change of Government he lost the post office. For two terms Mr. Ellis sat in the New Brunswick Legislature as a supporter of Mr. Blair's Administration. He was elected to the Commons in 1887, defeated in 1891, elected in 1896 and called to the Senate in 1900.

"Senator Ellis has been and is yet a firm party man, but he has strong individual views and does not allow party affiliations or popular opinions to suppress them. As a young editor he expressed his sympathy with the North in the Civil War, though the press of British America generally favored the South. He opposed the union of the Provinces. For many years he was the strongest Loyalist in Canada, though in the last twenty years it seems to have given up this idea. In 1887 the Globe strongly encouraged a Supreme Court judge for issuing an order in an election case, and refusing to apologize was committed to jail for one month and paid a fine.

"During the recent provincial regime, controlled by Mr. Pugsley and his friends, who passed as Liberals, the Globe found reason to believe that the Ministry was extravagant and corrupt, and joined with the Conservatives in a successful struggle to defeat the Government. Nor was the Globe an admirer of Mr. Pugsley as a Federal Minister. On the whole Mr. Ellis has been much more independent than the average public man and political editor.

"The editor of the Globe, at the age of seventy-six, performs his daily task regularly and with no apparent loss of vigor. He is active in many public, charitable and educational enterprises in St. John, serving on the board of the Globe National History Society, and a member of the Senate of the Provincial University, and for a long time was chairman of the St. John School Board."

A step forward which we doubt not is but the beginning of a determined and successful effort to increase the flow of immigration to this Province, was made at the informal conference held under the auspices of the Council of the Board of Trade last evening, to discuss this important problem with Mr. Arthur Hawkes. The prominent and well-known business man, who has taken up this question, and the resolutions with which Premier Flemming's proposal that a guarantee fund should be provided to bring the families of immigrants to this Province was met, are practical proof of an awakening interest. Mr. Hawkes' suggestion that vacant farms should be taken in hand and made suitable locations for immigrants is a feasible proposition which may be worked out on a commercial basis. The whole trend of the discussion struck a note of optimism in the future of New Brunswick. Further developments on the lines of the suggestions made will be awaited with interest and should be productive of far-reaching results.

An interesting experiment is about to be made in Chelsea, Mass., by resorting to the initiative which is one of the bulwarks of Commission Government. The members of the fire department, it appears, want more pay and are availing themselves of that provision of the new charter which requires the aldermen to give prompt consideration to any measure presented to them by the firemen.

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J. B. D. appeared for the plaintiff and Fred R. Taylor for the defendant.

King's Bench Division. Mr. Justice McKewen disposed of a large number of estate matters. The case of Waltham vs. Ferguson and Ferguson will be tried before His Honor Mr. Justice White, Mr. W. D. Carrier appears for the plaintiff and Mr. A. E. Walley, K. C. for one of the defendants, and Mr. M. G. Teed, K. C. for the defendant.

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IN THE COURTS.

Chancery Division.

In the Chancery Division yesterday morning Chief Justice Barker delivered a written judgment in the case of the Union Assurance Co. and others, deciding that the bells belonging to the burned Cathedral at Fredericton were fixtures and not part of the realty. This means that the insurance companies win. The matter came before His Honor at Fredericton by way of a stated case. On July 3 last the Cathedral was struck by lightning, and in the fire which resulted the building and contents were considerably injured. There was insurance on the property amounting in all to \$55,000, divided among a number of companies. The risk was distributed in the several parts of the property as follows: Class 1, Building; Class 2, Fixtures, and Class 3, Windows. The building was insured for \$42,900, the fixtures \$10,000 and the windows for \$3,000. In the Cathedral Tower was a chime of eight bells weighing all some 9,000 pounds, the largest of which weighed a ton. They were securely fastened by bolts to a frame work erected in the tower for that purpose, the upper and lower beams of which were let into the stone walls of the building. These bells were totally destroyed by fire. The insurance companies, all of which except one are parties hereto as defendants, have paid in the sum of \$37,710 for the loss under class 1, and the full amounts under classes 2 and 3. In this sum nothing is included for the loss of the bells. The plaintiff contended that the bells annexed as they were to the tower, constituted a part of the Cathedral building within the meaning of that term in class 1, and that their loss is chargeable to that fund, in which case there is a balance of \$18,290 available to meet it. On the other hand the defendants contended that the bells, not distinctly mentioned in either class are included in the second class under the term "all furnishings, furniture and fixtures," in which case the fund is already exhausted.

The Honor held that the bells are not part of the realty, but are fixtures, and made a declaration that they should be included in Class 2. Mr. A. E. Walley, K. C. of Fredericton, appeared for the plaintiff, and Mr. M. G. Teed, K. C. for the defendant.

The December sittings of Chancery were held in the Chancery court with Chief Justice Barker presiding. There were no common motions, no cases ready for trial and the court adjourned sine die.

The case of the Attorney General vs. St. John Lumber Co., Leduc vs. Talbot, and Manchester vs. Hassan Paving Co., so over until the next court in January.

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